IIG BANK (MALTA) LTD.

Annual Report and Financial Statements 31 December 2012

	Pages
Directors' report	1 - 2
Independent auditor's report	3 - 4
Statement of financial position	5
Income statement	6
Statement of comprehensive income	7
Statement of changes in equity	8
Statement of cash flows	9
Notes to the financial statements	10 - 48

# Directors' report

The directors present their annual report and the audited financial statements for the year ended 31 December 2012.

## **Principal activities**

The Company's principal activity is the operation of a credit institution under the Banking Act, Cap 371 of the Laws of Malta, in accordance with the credit institution licence granted by the Malta Financial Services Authority.

#### Review of the business

The Bank registered a profit of US\$594,005 (2011: US\$196,791) during the financial year under review. The directors expect the Bank's trading activity to continue improving in the forthcoming financial year. The Bank's financial position is satisfactory and the directors expect that the current position will be sustained in the foreseeable future.

In the current environment of volatility in the global financial markets, the Bank recognises the need to conduct business in a prudent manner, to maintain a strong capital base and maintain a strong liquid position.

#### Results and dividends

The income statement is set out on page 6. The directors have proposed and paid a final net dividend of US\$236,334 (2011: Nil) for the twelve months ended 31 December 2012. The proceeds of the dividends together with a further shareholder contribution were re-invested in the Bank during 2012.

#### **Directors**

The directors of the Bank who held office during the year were:

Joseph Grioli - Chairman Raymond Busuttil David Hu James Douglas Nelson Martin S. Silver Karl Vella

In accordance with the Bank's articles of association, the directors remain in office until they resign or are otherwise removed from office.

# Directors' report - continued

## Statement of directors' responsibilities for the financial statements

The directors are required by the Banking Act, 1994 and the Companies Act, 1995 to prepare financial statements that give a true and fair view of the state of affairs of the Bank as at the end of each reporting period and of the profit or loss for that period.

In preparing the financial statements, the directors are responsible for:

- ensuring that the financial statements have been drawn up in accordance with International Financial Reporting Standards as adopted by the EU;
- selecting and applying appropriate accounting policies;
- making accounting estimates that are reasonable in the circumstances; and
- ensuring that the financial statements are prepared on the going concern basis unless it is inappropriate to presume that the Bank will continue in business as a going concern.

The directors are also responsible for designing, implementing and maintaining internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and that comply with the Maltese Banking Act, 1994 and the Companies Act, 1995. They are also responsible for safeguarding the assets of the Bank and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The financial statements of IIG Bank (Malta) Ltd. for the year ended 31 December 2012 are included in the Annual Report 2012, which is published in hard-copy printed form and may be made available on the Bank's website. The directors are responsible for the maintenance and integrity of the Annual Report on the website in view of their responsibility for the controls over, and the security of, the website. Access to information published on the Bank's website is available in other countries and jurisdictions, where legislation governing the preparation and dissemination of financial statements may differ from requirements or practice in Malta.

#### **Auditors**

PricewaterhouseCoopers have indicated their willingness to continue in office and a resolution for their reappointment will be proposed at the Annual General Meeting.

On behalf of the board

Raymond Busuttil Director

Registered Office: Level 20 Portomaso Business Tower Portomaso Malta

10 April 2013

James Douglas Nelson

Director

Company Secretary: Karl Vella

Telephone number: 22484500



## Independent auditor's report

To the Shareholders of IIG Bank (Malta) Ltd.

## Report on the Financial Statements for the year ended 31 December 2012

We have audited the financial statements of IIG Bank (Malta) Ltd. on pages 5 to 48 which comprise the statement of financial position as at 31 December 2012 and the statements of income, comprehensive income, changes in equity and cash flows for the year then ended and a summary of significant accounting policies and other explanatory information.

## Directors' Responsibility for the Financial Statements

As explained more comprehensively in the Statement of directors' responsibilities for the financial statements on page 2, the directors are responsible for the preparation of financial statements that give a true and fair view in accordance with International Financial Reporting Standards (IFRSs) as adopted by the EU and the requirements of the Maltese Banking Act, 1994 and the Maltese Companies Act, 1995, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion the financial statements

- give a true and fair view of the financial position of the Bank as at 31 December 2012, and of its financial performance and its cash flows for the year then ended in accordance with IFRSs as adopted by the EU; and
- have been properly prepared in accordance with the requirements of the Maltese Banking Act, 1994 and the Maltese Companies Act, 1995.



# Independent auditor's report - continued

## Report on Other Legal and Regulatory Requirements

In our opinion:

- i) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
- ii) proper books of account have been kept by the Bank, so far as appears from our examination of those books;
- iii) the Bank's financial statements are in agreement with the books of account; and
- iv) to the best of our knowledge and according to the explanations given to us, the financial statements give the information required by any law in force in the manner so required.

We also have responsibilities under the Maltese Companies Act, 1995 to report to you if, in our opinion:

- the information given in the directors' report is not consistent with the financial statements.
- proper returns adequate for our audit have not been received from branches not visited by us.
- if certain disclosures of directors' remuneration specified by law are not made in the financial statements, giving the required particulars in our report.

We have nothing to report to you in respect of these responsibilities.

## **PricewaterhouseCoopers**

78 Mill Street Qormi Malta

Fabio Axisa Partner

10 April 2013

# Statement of financial position

otatoment or intarioral position		As at 31 December		
	Notes	2012 US\$	2011 US\$	
ASSETS	140163	ΟΟφ	ΟΟΨ	
Cash and balances with Central Bank of Malta Financial assets designated as at fair value	4	271,974	243,462	
through profit or loss	5	55,183	446,262	
Financial assets classified as available-for-sale	6	26,212,281	7,024,375	
Derivative financial instruments	7	605,895	13,916	
Loans and advances to banks	8	9,541,303	3,101,202	
Loans and advances to customers	9	39,935,432	25,188,870	
Property, plant and equipment	10	104,036	137,969	
Intangible assets	11	103,916	142,481	
Accrued income and other assets	12	1,668,568	1,156,475	
Total assets	-	78,498,588	37,455,012	
EQUITY AND LIABILITIES	•			
Equity Share capital	13	11 947 000	11,502,000	
Fair value reserve	14	11,847,000 582,456	64,864	
Retained earnings	14	654,799	297,128	
Total equity		13,084,255	11,863,992	
Liabilities				
Amounts owed to customers	15	43,713,009	17,629,263	
Amounts owed to Central Bank of Malta	16	20,278,885	6,498,471	
Derivative financial instruments	7	50,739	855,807	
Current tax liabilities		332,268	127,258	
Deferred tax liabilities	17	322,384	46,048	
Other liabilities	18	717,048	434,173	
Total liabilities	i i	65,414,333	25,591,020	
Total equity and liabilities		78,498,588	37,455,012	
MEMORANDUM ITEMS				
Commitments	19	378,159	697,581	

The official closing middle rate of exchange applicable between US dollar and euro published by the European Central Bank as at 31 December 2012 was 1.3211 (2011: 1.2939).

The notes op pages 10 to 48 are an integral part of these financial statements.

The financial statements on pages 5 to 48 were authorised for issue by the board on 10 April 2013 and were signed on its behalf by:

Raymond Busuttil

Director

James Douglas Nelson Director

5

# **Income statement**

		Year ended 31	December
	Notes	2012 US\$	2011 US\$
Interest and similar income Interest and similar expenses	20 21	4,419,291 (1,476,913)	2,168,755 (433,027)
Net interest income		2,942,378	1,735,728
Fee and commission income Fee and commission expense	22 22	7,467 (447,674)	68,734 (112,623)
Net fee and commission expense		(440,207)	(43,889)
Net trading gains	23	52,789	24,722
Operating income Administrative expenses	24	2,554,960 (1,623,378)	1,716,561 (1,381,390)
Profit before tax Tax expense	25	931,582 (337,577)	335,171 (138,380)
Profit for the year		594,005	196,791

# Statement of comprehensive income

		Year ended 31 December		
	Notes	2012 US\$	2011 US\$	
Profit for the year	_	594,005	196,791	
Other comprehensive income:  Net gains on available-for-sale financial assets, before tax	6	796,295	99,790	
Income tax relating to components of other comprehensive income	17	(278,703)	(34,926)	
Other comprehensive income for the year, net of tax	_	517,592	64,864	
Total comprehensive income for the year	_	1,111,597	261,655	

# Statement of changes in equity

	Notes	Share capital US\$	Fair value reserve US\$	Retained earnings US\$	Total equity US\$
Balance at 1 January 2011		10,502,000	-	100,337	10,602,337
Comprehensive income Profit for the year		-	-	196,791	196,791
Other comprehensive income: Changes in fair value of available- for-sale financial assets, net of tax	6,17	-	64,864	-	64,864
Total comprehensive income		-	64,864	196,791	261,655
Transactions with owners Issue of ordinary share capital	13	1,000,000	-	-	1,000,000
Balance at 31 December 2011		11,502,000	64,864	297,128	11,863,992
Balance at 1 January 2012		11,502,000	64,864	297,128	11,863,992
Comprehensive income Profit for the year		-	-	594,005	594,005
Other comprehensive income: Changes in fair value of available- for-sale financial assets, net of tax	6,17	-	517,592	-	517,592
Total comprehensive income		-	517,592	594,005	1,111,597
<b>Transactions with owners</b> Issue of ordinary share capital Dividends to equity holders	13 26	345,000 -	-	(236,334)	345,000 (236,334)
Total transactions with owners		345,000	•	(236,334)	108,666
Balance at 31 December 2012		11,847,000	582,456	654,799	13,084,255

# Statement of cash flows

		Year ended 31	December
	Notes	2012 US\$	2011 US\$
Operating activities Interest and commission income received Interest and commission expense paid Net trading (expense)/income Tax paid Cash payments to employees and suppliers		4,068,785 (1,696,887) (1,921,143) (134,934) (1,594,634)	1,436,190 (300,616) 1,506,956 - (1,243,979)
Cash flows (used in)/generated from operating activities before changes in operating assets and liabilities		(1,278,813)	1,398,551
Changes in operating assets and liabilities: Net increase in balances with Central Bank of Malta Net increase in loans and advances to banks Net increase in loans and advances to customers Net increase in amounts owed to customers Net increase in amounts owed to Central Bank of Malta	4 8 9 15	(123,991) (90,904) (14,335,286) 24,616,881	(145,669) (872,949) (14,491,738) 15,815,748 6,498,471
Net cash generated from operating activities		22,568,301	8,202,414
Investing activities Purchase of available-for-sale investments Purchase of property, plant and equipment Net cash used in investing activities	6 10	(17,850,313) (19,604) (17,869,917)	(7,557,309) (25,158) (7,582,467)
Net cash used in investing activities		(17,009,917)	(7,502,407)
Financing activities Issue of ordinary share capital Dividends paid to equity holders	13 26	345,000 (236,334)	1,000,000
Net cash generated from financing activities		108,666	1,000,000
Net movement in cash and cash equivalents		4,807,050	1,619,947
Cash and cash equivalents at beginning of year		3,742,713	2,122,766
Cash and cash equivalents at end of year	27	8,549,763	3,742,713

#### Notes to the financial statements

## 1. Summary of significant accounting policies

The principal accounting policies adopted in the preparation of these financial statements are set out below. Unless otherwise stated, these policies have been consistently applied to all the years presented.

#### 1.1 Basis of preparation

The Bank's financial statements have been prepared in accordance with the requirements of International Financial Reporting Standards (IFRSs) as adopted by the EU and with the requirements of the Banking Act, 1994 and the Maltese Companies Act, 1995. These financial statements are prepared under the historical cost convention, as modified by the fair valuation of financial assets and financial liabilities at fair value through profit or loss, including derivative financial instruments.

The preparation of financial statements in conformity with IFRSs as adopted by the EU requires the use of certain accounting estimates. It also requires the directors to exercise their judgment in the process of applying the Bank's accounting policies (see Note 3 – Critical accounting estimates, and judgments in applying accounting policies).

Standards, interpretations and amendments to published standards effective in 2012

During the financial year ended 31 December 2012, the Bank adopted new standards, amendments and interpretations to existing standards that are mandatory for the Bank's accounting period beginning on 1 January 2012. The adoption of these revisions to the requirements of IFRSs as adopted by the EU did not result in substantial changes to the Bank's accounting policies.

Standards, interpretations and amendments to published standards that are not yet effective

Certain new standards, amendments and interpretations to existing standards have been published by the date of authorisation for issue of these financial statements but are mandatory for accounting periods beginning after 1 January 2012. The Bank has not early adopted these revisions to the requirements of IFRSs as adopted by the EU and the Bank's management are of the opinion that, with the exception of IFRS 9, 'Financial instruments', there are no requirements that will have a possible significant impact on the Bank's financial statements in the period of initial application.

IFRS 9, 'Financial instruments', addresses the classification and measurement of financial assets and financial liabilities. IFRS 9 was issued in November 2009 and October 2010. It replaces the parts of IAS 39 that relate to the classification and measurement of financial instruments. IFRS 9 requires financial assets to be classified into two measurement categories: those measured as at fair value and those measured at amortised cost. The determination is made at initial recognition.

The classification depends on the entity's business model for managing its financial instruments and the contractual cash flow characteristics of the instrument. For financial liabilities, the standard retains most of the IAS 39 requirements. The main change is that, in cases where the fair value option is taken for financial liabilities, the part of a fair value change due to an entity's own credit risk is recorded in other comprehensive income rather than the income statement, unless this creates an accounting mismatch. The Company is yet to assess IFRS 9's full impact and intends to adopt IFRS 9 no later than the accounting period beginning on or after 1 January 2015. The Company will also consider the impact of the remaining phases of IFRS 9 when completed.

#### 1.1 Basis of preparation - continued

Standards, interpretations and amendments to published standards that are not yet effective - continued

Amendment to IAS 1, 'Financial statements presentation' relates to other comprehensive income. The main change resulting from this amendment is a requirement for entities to group items presented in 'other comprehensive income' on the basis of whether subsequently, they are potentially reclassifiable to profit or loss (reclassification adjustments). The amendment does not address which items are presented in other comprehensive income. This Amendment is applicable to the Bank on periods beginning on or after 1 July 2012.

IFRS 13, 'Fair value measurement' was published in May 2011. Currently guidance on measuring fair value is included across many different IFRSs. The guidance is not always consistent and as a consequence it has resulted in diversity in practice and greater complexity of application of IFRS. The new standard aims to establish a single source of guidance for all fair value measurements, clarify the fair value definition, and improve disclosures and convergence with US GAAP. The new standard is effective from accounting periods beginning on or after 1 January 2013 and has been endorsed by the EU.

## 1.2 Foreign currency transactions and balances

## Functional and presentation currency

Items included in the financial statements are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The financial statements are presented in US dollars, which is the Bank's functional and presentation currency.

## Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuation where items are remeasured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss.

## 1.3 Financial assets

The Bank classifies its financial assets in the following categories: at fair value through profit or loss, loans and receivables, held-to maturity financial assets and available-for-sale investments. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition.

#### Initial recognition and derecognition

The Bank recognises a financial asset in its statement of financial position when it becomes a party to the contractual provisions of the instrument. Regular way purchases and sales of financial assets are recognised on the trade date, which is the date on which the Bank commits to purchase or sell the asset. Accordingly, the Bank uses trade date accounting for regular way contracts when recording financial asset transactions.

Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Bank has transferred substantially all risks and rewards of ownership or the Bank has not retained control of the asset.

#### 1.3 Financial assets - continued

Financial assets at fair value through profit or loss

This category comprises two sub-categories: financial assets classified as held-for-trading, and financial assets designated by the Bank as at fair value through profit or loss upon initial recognition.

A financial asset is classified as held-for-trading if it is acquired or incurred principally for the purpose of selling or repurchasing it in the near term or if it is part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking.

Derivatives are also categorised as held-for-trading unless they are designated and effective as hedging instruments. Assets in this category are classified as current assets if expected to be settled within twelve months; otherwise, they are classified as non-current.

Financial instruments included in this category are recognised initially at fair value; transaction costs are taken directly to profit or loss. Gains and losses arising from changes in fair value are included directly in profit or loss and are reported as 'Net gains/(losses) on financial instruments classified as held-for-trading'. Interest income and dividend income on financial assets held-for-trading are included in 'Net interest income' or 'Dividend income', respectively.

The Bank may designate certain financial assets upon initial recognition as at fair value through profit or loss (fair value option). This designation cannot subsequently be changed.

According to IAS 39, the fair value option is only applied when the following conditions are met:

- the application of the fair value option reduces or eliminates an accounting mismatch that would otherwise arise; or
- the financial assets are part of a portfolio of financial instruments which is risk managed and reported to senior management on a fair value basis; or
- the financial assets consist of debt hosts and embedded derivatives that must be separated.

The Bank's held for trading financial instruments consist of derivative contracts. The Bank's financial assets at fair value through profit or loss upon initial recognition consist of units in a money market fund.

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than:

- (a) those that the Bank intends to sell immediately or in the short term, which are classified as held-for-trading, and those that the entity upon initial recognition designates as at fair value through profit or loss;
- (b) those that the Bank upon initial recognition designates as available-for-sale; or
- (c) those for which the holder may not recover substantially all of their initial investment, other than because of credit deterioration.

Loans and receivables arise when the Bank provides money, goods or services directly to a debtor with no intention of trading the asset. They are included in current assets except for maturities greater than twelve months after the end of the reporting period. The latter are classified as non-current assets. Loans and receivables mainly consist of balances with Central Bank of Malta. loans and advances to banks and customers and accrued income and other assets.

#### 1.3 Financial assets - continued

Loans and receivables are initially recognised at fair value – which is the cash consideration to originate or purchase the loan including any transaction costs – and measured subsequently at amortised cost using the effective interest rate method. Amortised cost is the initial measurement amount adjusted for the amortisation of any difference between the initial and maturity amounts using the effective interest method. Interest on loans and receivables is included in profit or loss and is reported as 'Interest and similar income'.

In the case of an impairment, the impairment loss is reported as a deduction from the carrying value of the loan and receivable and recognised in profit or loss as "Net impairment losses".

#### Held-to-maturity financial assets

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Bank's management has the positive intention and ability to hold to maturity, other than:

- (a) those that the Bank upon initial recognition designates as at fair value through profit or loss;
- (b) those that the Bank designates as available-for-sale; and
- (c) those that meet the definition of loans and receivables.

These are initially recognised at fair value including direct and incremental transaction costs and measured subsequently at amortised cost, using the effective interest method. Interest on held-to-maturity investments is included in profit or loss and reported as 'Interest receivable and similar income'. In the case of an impairment, the impairment loss is reported as a deduction from the carrying value of the investment and recognised in profit or loss as 'Net gains/(losses) on investment securities'. The Bank did not hold any held-to-maturity investments at the end of the reporting period.

## Available-for-sale financial assets

Available-for-sale investments are financial assets that are intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices or that are not classified as loans and receivables, held-to-maturity investments or financial assets at fair value through profit or loss. They are included in non-current assets unless the asset matures or management intends to dispose of it within twelve months of the end of the reporting period.

Available-for-sale financial assets are initially recognised at fair value, which is the cash consideration including any transaction costs, and measured subsequently at fair value with gains and losses (in case of monetary assets) being recognised in other comprehensive income, except for impairment losses and foreign exchange gains and losses, until the financial asset is derecognised. If an available-for-sale financial asset is determined to be impaired, the cumulative gain or loss previously recognised in other comprehensive income is reclassified to profit or loss. Interest income on available-for-sale assets is calculated using the effective interest method, and is recognised in profit or loss as are foreign currency gains and losses on monetary assets classified as available-for-sale. Changes in the fair value of monetary securities denominated in foreign currency classified as available-for-sale are analysed between translation differences resulting from changes in the amortised cost of the security and other changes in the carrying amount of the security.

#### 1.3 Financial assets - continued

Translation differences related to changes in amortised cost are recognised in profit or loss, and other changes in carrying amount are recognised in other comprehensive income. Dividends on available-for-sale equity instruments are recognised in profit or loss in 'Dividend income' when the Bank's right to receive payment is established.

The fair values of quoted investments are based on current bid prices.

## 1.4 Impairment of financial assets

Assets carried at amortised cost

The Bank assesses at the end of each reporting period whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

The criteria that the Bank uses to determine that there is objective evidence of an impairment loss include:

- (a) significant financial difficulty of the issuer or obligor;
- (b) a breach of contract, such as a default or delinquency in interest or principal payments;
- (c) the lender, for economic or legal reasons relating to the borrower's financial difficulty, granting to the borrower a concession that the lender would not otherwise consider;
- (d) it becomes probable that the borrower will enter bankruptcy or other financial reorganisation;
- (e) the disappearance of an active market for that financial asset because of financial difficulties; or
- (f) observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the portfolio, including:
  - (i) adverse changes in the payment status of borrowers in the portfolio; and
  - (ii) national or local economic conditions that correlate with defaults on the assets in the portfolio.

The estimated period between a loss occurring and its identification is determined by management for each identified portfolio. In general, the periods used vary between three months and 12 months; in exceptional cases, longer periods are warranted.

The Bank first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If the Bank determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in a collective assessment of impairment.

## 1.4 Impairment of financial assets - continued

Assets carried at amortised cost - continued

The amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognised in profit or loss. If a loan or held-to-maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract. As a practical expedient, the Bank may measure impairment on the basis of an instrument's fair value using an observable market price.

The calculation of the present value of the estimated future cash flows of a collateralised financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

For the purposes of a collective evaluation of impairment, financial assets are grouped on the basis of similar credit risk characteristics (that is, on the basis of the Bank's grading process that considers asset type, collateral type, past-due status and other relevant factors). Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated.

Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of the contractual cash flows of the assets in the Bank and historical loss experience for assets with credit risk characteristics similar to those in the Bank. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not currently exist.

Estimates of changes in future cash flows for groups of assets should reflect and be directionally consistent with changes in related observable data from period to period (for example, changes in unemployment rates, property prices, payment status, or other factors as applicable which are indicative of changes in the probability of losses in the Bank and their magnitude). The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Bank to reduce any differences between loss estimates and actual loss experience.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the previously recognised impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognised in profit or loss.

Assets classified as available-for-sale

The Bank assesses at the end of each reporting period whether there is objective evidence that a financial asset or a group of financial assets is impaired.

#### 1.4 Impairment of financial assets - continued

In the case of equity investments classified as available-for-sale, a significant or prolonged decline in the fair value of the security below its cost is objective evidence of impairment resulting in the recognition of an impairment loss. If any such evidence exists for available-for-sale financial assets, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit or loss – is removed from equity and recognised in profit or loss. Impairment losses recognised in profit or loss on equity instruments are not reversed through profit or loss. If, in a subsequent period, the fair value of a debt instrument classified as available-for-sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in profit or loss, the impairment loss is reversed through profit or loss.

#### 1.5 Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the statement of financial position when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously.

#### 1.6 Derivative financial instruments

Derivative financial instruments, including currency forwards and swaps, are initially recognised at fair value on the date on which a derivative contract is entered into, and are subsequently remeasured at their fair value. Fair values for currency forwards are determined using forward exchange market rates at the end of the reporting period. Discounting techniques, reflecting the fact that the respective exchange or settlement will not occur until a future date, are used when the time value of money has a significant effect on the fair valuation of these instruments.

Changes in the fair value of any derivative instrument that does not qualify for hedge accounting are recognised immediately in profit or loss.

#### 1.7 Intangible assets

Acquired computer software licences are capitalised on the basis of the costs incurred to acquire and bring to use specific software. Thus costs are amortised over their estimated useful lives of four to five years. Costs associated with maintaining computer software programme are recognised as an expense as incurred.

## 1.8 Property, plant and equipment

All property, plant and equipment is stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or are recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Bank and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to profit or loss during the financial period in which they are incurred.

## 1.8 Property, plant and equipment - continued

12)

Depreciation is calculated using the straight-line method to allocate the cost of the assets to their residual values over their estimated useful lives, as follows:

	%
Leasehold improvements	20
Furniture and fittings	20
Computer hardware	20
Office equipment	33

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in profit or loss.

## 1.9 Impairment of non-financial assets

Assets that have an indefinite useful life, for example, certain intangible assets, are not subject to amortisation and are tested annually for impairment. Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows (cash-generating units). The impairment test also can be performed on a single asset when the fair value less cost to sell or the value in use can be determined reliably. Non-financial assets other than goodwill that suffered impairment are reviewed for possible reversal of the impairment at the end of each reporting period.

#### 1.10 Current and deferred tax

The tax expense for the period comprises current and deferred tax. Tax is recognised in profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the end of the reporting period.

Deferred income tax is recognised, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. However, deferred tax liabilities are not recognised if they arise from the initial recognition of goodwill; deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the end of the reporting period and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred income tax assets are recognised only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

## 1.11 Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares are shown in equity as a deduction, net of tax, from the proceeds.

#### 1.12 Financial liabilities

The Bank recognises a financial liability on its statement of financial position when it becomes a party to the contractual provisions of the instrument. The Bank's financial liabilities are classified as financial liabilities which are not at fair value through profit or loss (classified as 'Other liabilities') under IAS 39. Financial liabilities not at fair value through profit or loss are recognised initially at fair value, being the fair value of consideration received, net of transaction costs that are directly attributable to the acquisition or the issue of the financial liability. These liabilities are subsequently measured at amortised cost. The Bank derecognises a financial liability from its statement of financial position when the obligation specified in the contract or arrangement is discharged, is cancelled or expires.

Financial liabilities measured at amortised cost comprise principally amounts owed to Central Bank of Malta, amounts to customers, trade and other payables (Note 1.13) together with other liabilities.

#### 1.13 Trade and other payables

Trade payables comprise obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer). If not, they are presented as non-current liabilities.

Trade and other payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

#### 1.14 Interest income and expense

Interest income and expense for all interest-bearing financial instruments are recognised within 'interest income' and 'interest expense' in profit or loss using the effective interest method.

The effective interest method is a method of calculating the amortised cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the Bank estimates cash flows considering all contractual terms of the financial instrument (for example, prepayment options) but does not consider future credit losses.

The calculation includes all fees and points paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts.

Once a financial asset or a Bank of similar financial assets has been written down as a result of an impairment loss, interest income is recognised using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

## 1.15 Fee and commission income and expense

Fees and commissions are generally recognised on an accrual basis when the service has been provided. Loan origination fees received by the Bank for loans which are probable of being drawn down, are an integral part of generating an involvement with the resulting financial instrument and, together with the related direct costs, are deferred and recognised as an adjustment to the effective interest rate on the loan using the effective interest method. Commissions and fees arising from negotiating a transaction are recognised on completion of the underlying transaction.

#### 1.16 Leases

The Bank is the lessee

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to profit or loss on a straight-line basis over the period of the lease.

#### 1.17 Cash and cash equivalents

Cash and cash equivalents are carried in the statement of financial position at face value. Cash and cash equivalents comprise balances with less than three months' maturity from the date of acquisition, including cash in hand, deposits held at call with banks and other short-term highly liquid investments with original maturities of three months or less, together with amounts owed to customers..

## 1.18 Dividend distribution

Dividend distribution to the Bank's shareholders is recognised as a liability in the Bank's financial statements in the period in which the dividends are approved by the Bank's shareholders.

#### 2. Financial risk management

#### 2.1 Financial risk factors

The Bank's activities expose it to a variety of financial risks and these activities involve the analysis, evaluation, acceptance and management of some degree of risk or combination of risks. The Bank's aim is to achieve an appropriate balance between risk and return and minimise potential adverse effects on the entity's financial performance.

The Board of directors oversees credit, market, funding and liquidity, operational and strategic business risks. The Bank has developed an integrated risk management framework to identify, assess, manage and report risks and risk adjusted returns.

The Bank's risk management policies are designed to identify and analyse risks, to set appropriate risk limits and controls, and to monitor the risks and adherence to limits by means of reliable and up-to date information systems. The Board is responsible for the overall effectiveness of the risk management function, which function is however carried out by all the members of the Bank's management.

The Bank's treasury function is responsible for managing assets, liabilities and the overall financial position and is also responsible for the management of funding and liquidity risks. The Bank's risk management function has the overall responsibility for the development of the entity's risk strategy and the implementation of risk principles, framework, policies and related limits.

#### 2.1 Financial risk factors - continued

## (a) Credit risk

The Bank takes on exposure to credit risk, which is the risk that a counterparty will cause a financial loss for the Bank by failing to discharge an obligation. Credit risk is the most important risk for the Bank's business; accordingly management carefully manages its exposure to this risk. Credit exposures arise principally through the Bank's participation in trade financing transactions, through the Bank's transactions with correspondent banks, and through its investments in debt securities and other exposures arising from its investing activities.

The Bank's principal credit risk exposures relating to on-balance sheet financial assets analysed by IAS 39 categorisation, reflecting the maximum exposure to credit risk before collateral held or other credit enhancements, are as follows:

	2012 US\$	2011 US\$
Financial assets at fair value through profit or loss: Funds placed under correspondent bank overnight sweep	·	
facilities (invested in units in a money market fund) (Note 5)  Derivative financial instruments (Note 7)	55,183 605,895	446,262 13,916
, ,	000,000	10,010
Financial assets classified as available-for-sale: Debt securities (Note 6)	26,212,281	7,024,375
Loans and receivables:	202 740	040 407
Balances with Central Bank of Malta (Note 4) Loans and advances to banks (Note 8)	269,710 9,541,303	240,407 3,101,202
Loans and advances to customers (Note 9)	39,935,432	25,188,870
Accrued interest income (Note 12)	1,469,615	1,076,055
	78,089,419	37,091,087

The exposures set out in the preceding table are based on carrying amounts as reported in the statement of financial position for on-balance sheet financial assets. The table represents a worst case scenario of credit risk exposure to the Bank at 31 December 2012 and 2011, without taking account of any collateral held or any other credit enhancements attached.

In order to manage its principal risk exposures arising from its financial assets, primarily its loans and advances to customers, the Bank compiles and updates due diligence reports in respect of these financial assets, in most circumstances referring to external reviews of the primary borrowers and the respective assignees of export receivables carried out by agencies such as Dun and Bradstreet or their equivalents.

The creditworthiness of counterparties or customers is formally evaluated and appropriate exposure limits are established. Credit review procedures are designed to identify at an early stage exposures which require more detailed monitoring and review. Exposure to credit risk is managed through regular analysis of the ability of counterparties and potential counterparties to meet interest and capital repayment obligations and by changing the exposure limits where deemed appropriate. The Bank manages adherence to limits by reference to reporting mechanisms covering exposures and controls concentrations of risk wherever they are identified.

## 2.1 Financial risk factors - continued

The geographical concentration of the Bank's financial assets as at the end of the reporting period is analysed below. For the purposes of this table, the Bank has allocated exposures to regions based on the country of domicile of the respective counterparties or customers.

	Latin America US\$	USA US\$	Malta US\$	Other EU countries US\$	Rest of world US\$	Total US\$
As at 31 December 2012						
Balances with Central Bank of Malta	-	-	269,710	•	-	269,710
Financial assets designated at		EE 100				EE 100
fair value through profit or loss Financial assets classified as	-	55,183	-	-	-	55,183
available-for-sale	-	-	26,212,281		-	26,212,281
Derivative financial instruments	-	-	402,564	203,331	-	605,895
Loans and advances to banks	-	-	5,170,143	4,370,136	1,024	9,541,303
Loans and advances to customers	37,135,432	-	-	2,800,000	-	39,935,432
Accrued income and other assets	1,220,757	-	228,525	20,333	-	1,469,615
	38,356,189	55,183	32,283,223	7,393,800	1,024	78,089,419
As at 31 December 2011						
Balances with Central Bank of Malta Financial assets designated at fair	-	-	240,407	-	-	240,407
value through profit or loss Financial assets classified as	-	446,262	e -	-	-	446,262
available-for-sale	-	-	7,024,3 <b>7</b> 5	-	-	7,024,375
Derivative financial instruments	-	-	13,916	-	-	13,916
Loans and advances to banks	-	-	2,375,908	724,235	1,059	3,101,202
Loans and advances to customers	25,188,870	-	-	-	-	25,188,870
Accrued income and other assets	1,016,806	-	59,249	-	-	1,076,055
,	26,205,676	446,262	9,713,855	724,235	1,059	37,091,087

## Loans and advances to customers

Loans and advances to corporate customers are analysed by industry concentration as follows:

	2012 US\$	2011 US\$
Agriculture, forestry and fishing Manufacture/Processed commodity products Construction Transport	17,394,867 16,940,565 2,800,000 2,800,000	14,892,005 10,296,865 -
	39,935,432	25,188,870

#### 2.1 Financial risk factors - continued

As outlined previously, the Bank monitors these exposures on an individual basis throughout the different stages of the cycle from approval upon origination until maturity. The Bank focuses on the compilation, together with ongoing and event-driven updating of due diligence analyses taking cognisance of actual account developments, repayment history, ability to meet commitments and collateral measurement. Loans and advances to customers are primarily secured via an assignment of export receivables of the borrower and through a cross-collateral in the form of a floating charge over assets.

As at 31 December 2012, loans and advances to corporate customers, mainly based in Latin America, were deemed to be fully performing with the exception of assets amounting to US\$760,910 (2011: US\$1,427,030) which were past due but not impaired. A financial asset is past due when a counterparty has failed to make a payment when contractually due. The past due amounts referred to above were past due by less than a month and were settled shortly after the end of the reporting period. The Bank does not hold significant renegotiated financial assets as at the end of the reporting period.

The Bank is exposed to a significant concentration of credit risk with respect to its loans and advances to customers since a significant proportion of the total loans and advances amounting to US\$39,935,432 (2011: US\$25,188,870) are due from a limited number of customers. As at 31 December 2012, loans and advances to customers amounting to US\$39,320,933 (2011: US\$23,099,470) were deemed to be large exposures for regulatory reporting purposes, prior to any eligible exemptions, in accordance with the requirements of the Banking Rule BR/02 "Large Exposures of Credit Institutions Authorised under the Banking Act 1994". As at 31 December 2012, no loans and advances to customers were deemed to be prohibited large exposures, prior to any eligible exemptions, in accordance with the requirements of the Banking Rule BR/02.

#### Loans and advances to banks and other financial assets

In the normal course of business, the Bank places funds, carries out transactions and enters into forward foreign exchange contracts or currency swaps with high credit quality local listed banks and international banks having a very high credit rating.

In the case of US dollar funds held with a US based correspondent, liquidity in excess of operational requirements is placed within an institutional money market fund, which seeks to invest mainly in US Government securities and repurchase agreements covering such securities. The fund is AAA rated by both Moody's and Standard & Poor's.

#### 2.1 Financial risk factors - continued

As part of its treasury management activities the Bank invests in debt instruments issued by local government. These transactions are monitored through the practical use of exposure limits. All such investments are listed on the Malta Stock Exchange, which is currently the only locally-based Recognised Investment Exchange (RIE) in Malta. The Bank acquires debt securities issued by counterparties having strong financial background. At the end of the reporting period, the Bank had no past due or impaired financial assets within this category.

The following tables presents an analysis of the Bank's financial assets, other than loans and advances to customers, by rating agency designation at 31 December 2012 and at 31 December 2011, based on Fitch ratings or their equivalent:

2012	Balances with Central Bank of Malta US\$	loss US\$	Financial assets classified as available -for-sale US\$	Derivative financial instruments US\$	Loans and advances to banks US\$
AAA	-	55,183	-	-	-
A+	269,710	-	26,212,281	-	2,784,747
A	•	-	-	400,712	2,207,899
BBB+	-	-	-	-	1,430,291
BB	-	-	-	205,183	3,117,342
Unrated		-	-	-	1,024
Total	269,710	55,183	26,212,281	605,895	9,541,303
<b>2011</b> AAA	-	446,262		-	-
A+	-	-	-	-	724,235
A	240,407	-	7,024,375	-	484,700
BBB+	•	-	-	-	251,868
BB	-	-	-	13,916	1,574,485
Unrated	-	-	-	-	65,914
Total	240,407	446,262	7,024,375	13,916	3,101,202

## 2.1 Financial risk factors - continued

#### (b) Market risk

The Bank takes on exposure to market risks, which is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risks arise from open positions in interest rate and currency products, all of which are exposed to general and specific market movements and changes in the level of volatility of market rates or prices such as interest rates, credit spreads, foreign exchange rates and equity prices.

#### Foreign exchange risk

The Bank takes on exposure to the effects of fluctuations in the prevailing foreign currency exchange rates on its financial position and cash flows. Foreign exchange risk is the risk to earnings and value caused by a change in foreign exchange rates. Foreign exchange risk arises when financial assets or liabilities are denominated in currencies which are different from the Bank's functional currency.

The Bank funds its growth through the acceptance of deposits predominantly denominated in euro and the UK Pound (GBP), and through the credit operations (Refinancing Operations) of the Central Bank of Malta within the Eurosystem's credit operations framework.

The Bank manages its currency risk on an ongoing basis by ensuring that foreign currency liabilities are utilised to fund assets denominated in the same foreign currency thereby matching asset and liability positions as much as is practicable. When it is not possible to match the asset and liability currency positions, the Bank hedges its open foreign exchange exposures arising from customer deposits by entering into forward foreign exchange contracts or currency swaps with terms which match those of the hedged items.

## 2.1 Financial risk factors - continued

The following tables summarise the Bank's exposure to foreign currency risk at 31 December. Included in the tables are the Bank's financial instruments at carrying amounts, categorised by currency.

As at 31 December 2012	US\$	GBP US\$	Euro US\$	Total US\$
Financial assets Balances with Central Bank of Malta Financial assets designated at fair value through profit and loss Financial assets classified	- 55,183	-	269,710	269,710 55,183
as available-for-sale Loans and advances to banks Loans and advances to customers Accrued interest income	109,398 39,935,432 1,241,090	- 19,117 - -	26,212,281 9,412,788 - 228,525	26,212,281 9,541,303 39,935,432 1,469,615
Total financial assets	41,341,103	19,117	36,123,304	77,483,524
Financial liabilities Amounts owed to customers Amounts owed to Central Bank of Malta Other liabilities	1,727,612 - 102,874	8,410,789 - 51,596	33,574,608 20,278,885 562,578	43,713,009 20,278,885 717,048
Total financial liabilities	1,830,486	8,462,385	54,416,071	64,708,942
Net on balance sheet position	39,510,617	(8,443,268)	(18,292,767)	
Off-balance sheet net notional position		8,475,538	18,301,198	
Net currency exposure		32,270	8,441	

## 2.1 Financial risk factors - continued

As at 31 December 2011	US\$	GBP US\$	Euro US\$	Total US\$
Financial assets Balances with Central Bank of Malta Financial assets designated at fair value through profit or loss Financial assets classified as available-for-sale Loans and advances to banks Loans and advances to customers	- 446,262 - 248,758 25,188,870	- - - 5,401 -	240,407 - 7,024,375 2,847,043	240,407 446,262 7,024,375 3,101,202 25,188,870
Accrued interest income	1,016,806	-	59,249	1,076,055
Total financial assets	26,900,696	5,401	10,171,074	37,077,171
Financial liabilities Amounts owed to customers Amounts owed to Central Bank of Malta Other liabilities	1,168,477 - 11,110	4,119,084 - 28,700	12,341,702 6,498,471 394,363	17,629,263 6,498,471 434,173
Total financial liabilities	1,179,587	4,147,784	19,234,536	24,561,907
Net on balance sheet position	25,721,109	(4,142,383)	(9,063,462)	
Off-balance sheet net notional position		4,133,798	9,173,693	
Net currency exposure	_	(8,585)	110,231	

The notional amounts of the derivative contracts at the end of the reporting period substantially match the carrying amount of the net foreign currency exposure. Based on this, the Board believes that the foreign exchange risk is not material in view of the fact that exchange differences on the net financial position exposures are substantially offset by fair value differences on the derivative contracts. Accordingly, a sensitivity analysis for foreign exchange risk disclosing how profit or loss and equity would have been affected by changes in foreign exchange rates that were reasonably possible at the end of the reporting period is not deemed necessary since the directors are of the opinion that the net impact (after hedging transactions) would be insignificant.

## 2.1 Financial risk factors - continued

Interest rate risk

Cash flow interest rate risk is the risk that the future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Fair value interest rate risk is the risk that the value of a financial instrument will fluctuate because of changes in market interest rates.

The exposure to cash flow and fair value interest rate risk as at 31 December is shown below:

At 31 December 2012 Interest-bearing assets	Floating rates US\$	Fixed rates US\$	Non- interest bearing US\$	Total US\$
Financial assets designated at FVTPL: Units in a money market fund Financial assets classified as available-for-sale:	55,183	-	-	55,183
Debt securities	~	26,212,281	-	26,212,281
Loans and receivables: Balances with Central Bank of Malta Loans and advances to banks Loans and advances to customers	150,719 - -	3,012,919 39,935,432	118,991 6,528,384	269,710 9,541,303 39,935,432
	205,902	69,160,632	6.647.375	76,013,909
Interest-bearing liabilities		, ,		
Amounts owed to Central Bank of Malta	20,278,885	43,713,009	-	43,713,009 20,278,885
	20,278,885	43,713,009	-	63,991,894
Net exposure	(20,072,983)	25,447,623	6,647,375	12,022,015
At 31 December 2011 Interest-bearing assets	(20,072,983)	25,447,623	6,647,375	12,022,015
At 31 December 2011 Interest-bearing assets Financial assets designated at FVTPL: Units in a money market fund	446,262	25,447,623	6,647,375	<b>12,022,015</b> 446,262
At 31 December 2011 Interest-bearing assets Financial assets designated at FVTPL:		<b>25,447,623</b> - 7,024,375	6,647,375	······································
At 31 December 2011 Interest-bearing assets Financial assets designated at FVTPL: Units in a money market fund Financial assets classified as available-for-sale: Debt securities Loans and receivables: Balances with Central Bank of Malta	446,262	- 7,024,375 -	97,311	446,262 7,024,375 240,407
At 31 December 2011 Interest-bearing assets Financial assets designated at FVTPL: Units in a money market fund Financial assets classified as available-for-sale: Debt securities Loans and receivables:	446,262	-	- -	446,262 7,024,375
At 31 December 2011 Interest-bearing assets Financial assets designated at FVTPL: Units in a money market fund Financial assets classified as available-for-sale: Debt securities Loans and receivables: Balances with Central Bank of Malta Loans and advances to banks	446,262	7,024,375 - 1,586,175	97,311	446,262 7,024,375 240,407 3,101,202 25,188,870
At 31 December 2011 Interest-bearing assets Financial assets designated at FVTPL: Units in a money market fund Financial assets classified as available-for-sale: Debt securities Loans and receivables: Balances with Central Bank of Malta Loans and advances to banks Loans and advances to customers  Interest-bearing liabilities	446,262 - 143,096 -	7,024,375 - 1,586,175 25,188,870 33,799,420	97,311 1,515,027	446,262 7,024,375 240,407 3,101,202 25,188,870 36,001,116
At 31 December 2011 Interest-bearing assets Financial assets designated at FVTPL: Units in a money market fund Financial assets classified as available-for-sale: Debt securities Loans and receivables: Balances with Central Bank of Malta Loans and advances to banks Loans and advances to customers	446,262 - 143,096 -	7,024,375 - 1,586,175 25,188,870	97,311 1,515,027	446,262 7,024,375 240,407 3,101,202 25,188,870
At 31 December 2011 Interest-bearing assets Financial assets designated at FVTPL: Units in a money market fund Financial assets classified as available-for-sale: Debt securities Loans and receivables: Balances with Central Bank of Malta Loans and advances to banks Loans and advances to customers  Interest-bearing liabilities Amounts owed to customers	446,262 - 143,096 - 589,358	7,024,375 - 1,586,175 25,188,870 33,799,420	97,311 1,515,027	446,262 7,024,375 240,407 3,101,202 25,188,870 36,001,116
At 31 December 2011 Interest-bearing assets Financial assets designated at FVTPL: Units in a money market fund Financial assets classified as available-for-sale: Debt securities Loans and receivables: Balances with Central Bank of Malta Loans and advances to banks Loans and advances to customers  Interest-bearing liabilities Amounts owed to customers	446,262 - 143,096 - 589,358	7,024,375 - 1,586,175 25,188,870 33,799,420 17,629,263	97,311 1,515,027	446,262 7,024,375 240,407 3,101,202 25,188,870 36,001,116 17,629,263 6,498,471 24,127,734

#### 2.1 Financial risk factors - continued

Financial instruments issued at fixed rates potentially expose the Bank to fair value interest rate risk. Loans and advances to customers, loans and advances to banks and amounts owed to customers are measured at amortised cost and are therefore not subject to fair value interest rate risk.

The Bank's instruments that are fair valued comprise the Bank's overnight investments in a money market fund which are fair valued through profit or loss (see Note 5) and debt securities classified as available-for-sale (see Note 6). The risk of losses arising from fair value interest rate risk is principally managed by investing solely in debt securities issued by the Government of Malta, the fair value of which is not expected to fluctuate considerably, and accordingly exposure to fair value interest rate risk in this respect is not deemed to be significant.

As outlined above, the Bank was also exposed to cash flow interest rate risk principally in respect of certain denominated financial assets which were subject to floating interest rates. Financial assets and liabilities issued at variable rates expose the Bank to cash flow interest rate risk.

Taking cognisance of the nature of the Bank's financial assets and liabilities as described above, under the requirements of IFRS 7, a sensitivity analysis in respect of interest rate changes is required solely in relation to the Bank's floating rate liabilities.

At the end of the reporting period, if interest rates had increased by 1% (assuming a parallel shift of 100 basis points in yields) with all other variables held constant, in particular foreign currency rates, the post-tax result for the year would decrease by US\$200,730.

## 2.1 Financial risk factors - continued

The following table summarises the Bank's exposures to interest rate risk. It includes the entity's financial instruments at carrying amounts, categorised by re-pricing dates, taking cognisance of the instruments' interest rate terms. Since the entity's interest bearing assets and liabilities are principally subject to fixed interest rates, the re-pricing periods are generally equivalent to the remaining period to maturity.

As at 31 December 2012	Within one month US\$	Within three months but over one month US\$	Within one year but over three months US\$	More than one year US\$	Non interest bearing US\$	Total US\$
Financial assets Balances with Central Bank of Malta	150,719				118,991	269,710
Financial assets designated at		•	-	-	110,331	·
fair value through profit or loss Financial assets classified	55,183	•	•	-	-	55,183
as available-for-sale Loans and advances to	•	•	•	26,212,281	-	26,212,281
Banks Loans and advances to	2,115,121	-	897,798	-	6,528,384	9,541,303
Customers	6,466,486	6,143,643	27,136,103	189,200	-	39,935,432
	8,787,509	6,143,643	28,033,901	26,401,481	6,647,375	76,013,909
Financial liabilities						
Amounts owed to customers Amounts owed to	4,121,479	3,817,062	15,544,521	20,229,947	-	43,713,009
Central Bank of Malta	4,359,630	6,605,500	-	9,313,755	-	20,278,885
	8,481,109	10,422,562	15,544,521	29,543,702	-	63,991,894
Interest rate gap	306,400	(4,278,919)	12,489,380	(3,142,221)		
Cumulative gap	306,400	(3,972,519)	8,516,861	5,374,640		

#### 2.1 Financial risk factors - continued

As at 31 December 2011	Within one month US\$	Within three months but over one month US\$	Within one year but over three months US\$	More than one year US\$	Non interest bearing US\$	Total US\$
Financial assets Balances with						
Central Bank of Malta Financial assets designated at	143,096	-	-	-	97,311	240,407
fair value through profit or loss Financial assets classified	446,262	-	-	-	•	446,262
as available-for-sale Loans and advances	-	-	-	<b>7</b> ,024,375	-	7,024,375
to banks Loans and advances	717,118	-	869,057	-	1,515,027	3,101,202
to customers	3,535,993	7,060,161	11,986,003	2,606,713	-	25,188,870
	4,842,469	7,060,161	12,855,060	9,631,088	1,612,338	36,001,116
Financial liabilities						
Amounts owed to customers Amounts owed to	1,418,269	1,632,119	9,419,681	5,159,193	-	17,629,262
Central Bank of Malta	6,498,471	-	-	-	-	6,498,471
	7,916,740	1,632,119	9,419,681	5,159,193	-	24,127,733
Interest rate gap	(3,074,271)	5,428,042	3,435,379	4,471,895		
Cumulative gap	(3,074,271)	2,353,771	5,789,150	10,261,045		

## (c) Liquidity risk

Liquidity risk is the risk that the Bank is unable to meet its payment obligations associated with its financial liabilities when they fall due and to replace funds when they are withdrawn. The consequence may be the failure to meet obligations to repay depositors and fulfil commitments.

The Bank manages this risk, by maintaining a strong base of shareholders' capital considering the initial stages of its operations. The Bank manages its asset base with liquidity in mind, and monitors future cash flows and changes in available liquidity on a regular basis. The Bank's liquid assets consist of short term bank placements and overnight investments in a AAA rated money market fund. The Bank's financial liabilities consist predominantly of customer deposits and amounts owed to the Central Bank of Malta.

## 2.1 Financial risk factors - continued

The Bank's liquidity management process, includes:

- day to day funding, managed by monitoring future cash flows to ensure that requirements can be met. This includes plans for replenishment of funds as they mature. The Bank maintains an active presence in money markets to enable this to happen; and
- placing a portion of assets as short-term deposits with other banks and financial institutions in relation to the level of financial liabilities.

The following table discloses financial assets and liabilities at the end of the reporting period by remaining period to maturity.

As at 31 December 2012	Within one month US\$	Within three months but over one month US\$	Within one year but over three months US\$	More than one year US\$	No maturity US\$	Total US\$
Financial assets Balances with Central Bank of Malta Financial assets designated	-		-		269,710	269,710
at fair value through profit or loss Financial assets classified	55,183	-	-	-	-	55,183
as available-for-sale Derivative financial	-	-	-	26,122,281	-	26,122,281
instruments	-	23,827	582,068	-	-	605,895
Loans and advances to banks Loans and advances to	8,643,505	-	897,798	-	-	9,541,303
customers	6,466,486	6,143,643	27,136,103	189,200	-	39,935,432
Accrued income and other assets	352,500	247,968	992,820	12,169	63,111	1,668,568
	15,517,674	6,415,438	29,608,789	26,323,650	332,821	78,198,372
Financial liabilities						
Amounts owed to customers Amounts owed to	4,121,479	3,817,062	15,544,521	20,229,947	-	43,713,009
Central Bank of Malta Derivative financial	4,359,630	6,605,500	-	9,313,755	-	20,278,885
instruments		42,158	8,581		-	50,739
Other liabilities	104,740	268,157	271,423	72,728	-	717,048
	8,585,849	10,732,877	15,824,525	29,616,430	-	64,759,681
Maturity gap	6,931,825	(4,317,439)	13,784,264	(3,292,780)		
Cumulative gap	6,931,825	2,614,386	16,398,650	13,105,870		

# 2.1 Financial risk factors - continued

As at 31 December 2011	Within one month US\$	Within three months but over one month US\$	Within one year but over three months US\$	More than one year US\$	No maturity US\$	Total US\$
Financial assets Balances with Central Bank of Malta	94,688	-			145,719	240,407
Financial assets designated at fair value through profit or loss	446,262	-	4	(=0)	3 <b>=</b> 3	446,262
Financial assets classified as available-for-sale	2	2	<b>2</b> 0	7,024,375	-	7,024,375
Derivative financial instruments	-	13,916	-	-		13,916
Loans and advances to banks Loans and advances	2,232,145	-	869,057	-	-	3,101,202
to customers Accrued income and	3,535,993	7,060,161	11,986,003	2,606,713		25,188,870
other assets	254,124	377,036	265,789	223,690	35,836	1,156,475
	6,563,212	7,451,113	13,120,849	9,854,778	181,555	37,171,507
Financial liabilities Amounts owed to customers Amounts owed to	1,418,269	1,632,119	9,419,682	5,159,193	-	17,629,263
Central Bank of Malta Derivative financial	-	3,969,126	-	2,529,345	-	6,498,471
instruments Other liabilities	189,582	259,535 107,166	596,272 131,837	- 5,588	-	855,807 434,173
	1,607,851	5,967,946	10,147,791	7,694,126	-	25,417,714
Maturity gap	4,955,361	1,483,167	2,973,058	2,160,652		
Cumulative gap	4,955,361	6,438,528	9,411,586	11,572,238		

#### 2.1 Financial risk factors - continued

The following table analyses the Bank's principal financial liabilities into relevant maturity groupings based on the remaining period at the end of the reporting period to the contractual maturity date. The amounts disclosed in the tables are the contractual undiscounted cash flows.

		Within	Within			
		three	one			
	Within	months but	year but			
	one	over one	over three	More than		Carrying
	month	month	months	one year	Total	amount
	US\$	US\$	US\$	US\$	US\$	US\$
As at 31 December 2012						
Amounts owed to customers Amounts owed to	4,271,871	4,095,781	16,565,960	22,085,617	47,019,229	43,713,009
Central Bank of Malta	4,362,446	6,613,619	-	9,464,959	20,441,024	20,278,885
Other liabilities	104,740	268,157	271,423	72,728	717,048	717,048
	8,739,057	10,977,557	16,837,383	31,623,304	68,177,301	64,708,942
A4.04 Dansuka 0044	8,739,057	10,977,557	16,837,383	31,623,304	68,177,301	64,708,942
As at 31 December 2011						
As at 31 December 2011 Amounts owed to customers Amounts owed to	8,739,057 1,677,688	1,652,620	<b>16,837,383</b> 9,421,633		<b>68,177,301</b> 19,174,786	64,708,942 17,629,263
Amounts owed to customers						
Amounts owed to customers Amounts owed to	1,677,688	1,652,620		6,422,845 2,608,457	19,174,786	17,629,263
Amounts owed to customers Amounts owed to Central Bank of Malta	1,677,688	1,652,620 3,975,962	9,421,633	6,422,845 2,608,457 5,588	19,174,786 6,584,419	17,629,263 6,498,471 434,173

The following tables analyse all the Bank's derivative financial instruments into relevant maturity groupings based on the remaining period at the end of the reporting period to the contractual maturity date. The amounts disclosed in the tables are the contractual undiscounted cash flows.

	Contracted u	Contracted undiscounted cash flows				
	Within three months but over one month US\$	Within one year but over three months US\$	Total US\$			
At 31 December 2012 Inflows Outflows	3,434,860 (3,478,734)	1,405,724 (1,412,589)	4,840,584 (4,891,323)			
	(43,874)	(6,865)	(50,739)			
At 31 December 2011 Inflows Outflows	4,037,570 (4,302,646)	13,671,003 (14,421,848)	17,708,573 (18,724,494)			
	(265,076)	(750,845)	(1,015,921)			

#### 2.1 Financial risk factors - continued

#### (d) Operational risk

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the Bank's processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risks such as those arising from legal and regulatory requirements and generally accepted standards of corporate behaviour. The Bank's Board of directors is primarily responsible for the development and implementation of policies and procedures to ensure that operational risks are managed effectively. The Bank mitigates the possibility of impact risk events impacting the entity through the implementation of a business continuity plan, which encompasses risk mitigation achieved through back-up information security infrastructures, back-up disaster recovery sites and insurance covers over particular business risks. Such systems enable the Bank to operate on an ongoing basis and limit losses in the event of severe business disruption.

The Bank currently uses the Basic Indicator Approach to assess the operational risk capital requirements and accordingly allocates 15% of average gross income for a three year period in accordance with Basel II guidelines. The operational risk regulatory capital requirement as at December 2012 amounted to US\$295,294 (2011: US\$244,051).

#### 2.2 Capital risk management

The Bank's objectives when managing capital, which is a broader concept than the 'equity' as disclosed in the statement of financial position, are:

- to comply with the capital requirements set by the Malta Financial Services Authority (MFSA);
- to safeguard the Bank's ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders; and
- to maintain a strong capital base to support the development of its business.

Capital adequacy and the use of regulatory capital are monitored on an ongoing basis by the Bank's management, employing techniques based on the guidelines developed by the Basel Committee and the European Union Directives, as implemented by the MFSA for supervisory purposes. The Authority requires a bank to maintain a ratio of total regulatory capital to risk-weighted assets and instruments (the Capital requirements ratio) at or above the prescribed minimum of 8%.

The Capital requirements ratio expresses own funds as a proportion of risk weighted assets and off-balance sheet items in relation to credit risk together with notional risk weighted assets in respect of operational risk and market risk.

The risk-weighted assets are measured by means of a hierarchy of risk weights classified according to the nature of – and reflecting an estimate of credit, market and other risks associated with – each asset and counterparty, taking into account any eligible collateral or guarantees. A similar treatment is adopted for off-balance sheet exposures, with some adjustments to reflect the more contingent nature of the potential losses.

# 2.2 Capital risk management - continued

The following table shows the components of own funds and accordingly the basis of calculation of the Bank's capital adequacy ratio:

2012 US\$	2011 US\$
11,847,000 654,799	11,502,000 297,128
(103,916) (306,333)	(142,481) (109,783)
12,091,550	11,546,864
582,456	64,864
12,674,006	11,611,728
	US\$ 11,847,000 654,799  (103,916) (306,333)  12,091,550  582,456

Other deductions relate to the commitment to pledge US\$306,333 (2011: US\$109,783) in favour of the Depositor Compensation Scheme as at 31 December 2012, which is excluded from the Own Funds calculation in accordance with the requirements of Banking Rule BR/03, "Own Funds of Credit Institutions Authorised under the Banking Act, 1994".

# 2.2 Capital risk management - continued

The following table summarises the computation of the regulatory capital ratio of the Bank as at the end of the reporting period. During the financial period under review, the Bank complied with all the externally imposed capital requirements to which it was subject with a significant buffer over and above the prescribed minimum.

	Notional amount US\$	Risk weighted assets US\$
As at 31 December 2012	·	
Balances with Central Bank of Malta	269,710	-
Financial assets designated at fair value through profit or loss	55,183	11,037
Financial assets classified as available-for-sale Loans and advances to banks	26,212,281	2 020 507
Loans and advances to pariks  Loans and advances to customers	9,541,303 39,935,432	3,932,587 54,025,497
Derivative financial instruments	605,895	605,895
Other assets	1,878,784	1,073,998
Credit risk	78,498,588	59,649,014
Foreign exchange risk (Capital requirement)		26,088
Operational risk (Capital requirement)		3,691,180
Total risk weighted assets		63,366,282
Own funds	•	12,674,006
Capital requirements ratio		20%
As at 31 December 2011		
Balances with Central Bank of Malta	240,407	-
Financial assets designated at fair value through profit or loss	446,262	89,254
Financial assets classified as available-for-sale	7,024,375	
Loans and advances to banks	3,101,202	1,809,462
Loans and advances to customers  Derivative financial instruments	25,188,870	36,738,605 13,916
Other assets	13,916 1,439,980	1,436,925
Other assets	1,700,000	1,400,020
Credit risk	37,455,012	40,088,162
Foreign exchange risk (Capital requirement)		49,543
Operational risk (Capital requirement)		3,050,642
Total risk weighted assets		43,188,347
Own funds		11,611,728
Capital requirements ratio		27%

# 2.3 Fair value of financial instruments

The following table analyses financial instruments that are measured in the statement of financial position at fair value, by valuation method. The different levels have been defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

Level 1 US\$	Level 2 US\$	Total balance US\$
55,183	-	55,183
-	605,895	605,895
26,212,281	-	26,212,281
26,267,464	605,895	26,873,359
-	50,739	50,739
446,262	-	446,262
-	13,916	13,916
7,024,375	-	7,024,375
7,470,637	13,916	7,484,553
	855,807	855,807
	55,183 - 26,212,281 26,267,464 - 446,262 - 7,024,375	US\$       US\$         55,183       -         -       605,895         26,212,281       -         26,267,464       605,895         -       50,739         446,262       -         -       13,916         7,470,637       13,916

### 2.3 Fair value of financial instruments - continued

The fair value of financial instruments traded in active markets is based on quoted market prices at the end of the reporting period. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis. The quoted market price used for financial assets held by the Bank is the current bid price. These instruments are included in level 1.

Instruments included in level 1 comprise primarily debt instruments issued by the Government of Malta and listed on the Malta Stock Exchange, and the Bank's investments in a money market fund the fair value of which is determined by reference to the market values of the underlying assets which are observable.

Fair values for the Bank's derivative contracts are determined utilising valuation techniques, involving primarily the use of discounted cash flow techniques. The fair values referred to are determined by reference to market prices or rates quoted at the end of the reporting period. The valuation techniques used are supported by observable market prices or rates since their variables include only data from observable markets. The Bank's derivative financial instruments are accordingly categorised as level 2 instruments.

If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3. The Bank does not hold any level 3 instruments.

Loans and advances to banks and customers and amounts owed to Central Bank of Malta and customers are carried at amortised cost in the statement of financial position. The directors consider the carrying amounts of loans and advances to customers and banks to be a reasonable estimate of their fair value principally in view of the relatively short periods to repricing or maturity from the end of the reporting periods. The fair value of fixed interest deposits and amounts owed to Central Bank of Malta, is not deemed to be significantly different from their carrying amounts, based on discounted cash flows, particularly due to the short periods to maturity.

### 3. Critical accounting estimates, and judgments in applying accounting policies

Estimates and judgments are continually evaluated and based on historical experience and other factors including expectations of future events that are believed to be reasonable under the circumstances.

In the opinion of the directors, the accounting estimates and judgments made in the course of preparing these financial statements are not difficult, subjective or complex to a degree which would warrant their description as critical in terms of the requirements of IAS 1. The directors believe there are no areas involving a higher degree of judgment that have the most significant effect on the amounts recognised in the financial statements; and there are no key assumptions and other key sources of estimation uncertainty relating to estimates that require directors' most difficult, subjective or complex judgments.

4.	Cash and balances with Central Bank of Malta		
		2012 US\$	2011 US\$
	Cash in hand Balances with Central Bank of Malta other than	2,264	3,055
	mandatory reserve deposits	-	94,688
	Included in cash and cash equivalents	2,264	97,743
	Mandatory reserve deposits with Central Bank of Malta	150,719	143,096
	Funds pledged in favour of the Depositor Compensation Scheme	118,991	2,623
		271,974	243,462

Cash in hand and balances with Central Bank of Malta other than mandatory reserve deposits are non-interest bearing. Mandatory reserve deposits attract interest at floating rates.

# 5. Financial assets designated as at fair value through profit or loss

	2012 US\$	2011 US\$
Units in a money market fund	55,183	446,262

Financial assets at fair value through profit or loss consist of overnight placements in the form of investments in a money market fund that mainly invests in US Government securities and repurchase agreements in relation to such securities. These financial assets have been designated as assets at fair value through profit or loss in view of the fact that they are risk managed and reported to senior management on a fair value basis.

Financial assets designated as at fair value through profit or loss are included in cash and cash equivalents for the purposes of the statement of cash flows (Note 27).

### 6. Financial assets classified as available-for-sale

	2012 US\$	2011 US\$
Debt securities issued by local government	26,212,281	7,024,375
The movement in available-for-sale investments may be summarised	d as follows:	
Year ended 31 December	2012 US\$	2011 US\$
At 1 January Acquisitions Amortisation Foreign exchange movements Fair value movements	7,024,375 17,850,313 (35,587) 576,885 796,295	7,557,309 (12,194) (620,530) 99,790
At 31 December	26,212,281	7,024,375

### 6. Financial assets classified as available-for-sale - continued

At 31 December 2012, the Bank had pledged available-for-sale investments amounting to US\$21,925,986 (2011: US\$7,024,375) in favour of the Central Bank of Malta as security for term loans and advances amounting to US\$20,278,885 (2011: US\$6,498,471).

### 7. Derivative financial instruments

The fair values of derivative financial instruments held at the end of each reporting period are set out in the following table:

Destruction flowerish and a	2012 US\$	2011 US\$
Derivative financial assets: - currency swaps	605,895	13,916
Derivative financial liabilities: - currency swaps	50,739	855,807
		,

The Bank enters into derivative contracts, mainly currency swaps, to hedge the foreign currency exposures arising out of amounts owed to customers. While these derivative transactions provide effective economic hedges, hedge accounting under the requirements of IAS 39 has not been adopted in this respect. Accordingly, these derivative contracts held for risk management purposes have been classified as held-for-trading in these financial statements in accordance with IAS 39.

The derivative financial instruments relate to the forward purchase of GBP 5,217,000 (2011: GBP 2,662,500) and the forward purchase of €13,853,000 (2011: €7,072,000) against US\$ maturing within one year from the end of the reporting period at the average contractual rate of 1.5938 (2011: 1.579) and 1.2970 (2011: 1.3866) respectively.

# 8. Loans and advances to banks

	2012 US\$	2011 US\$
Current: Repayable on call and at short notice Term loans and advances	6,528,384 3,012,919	1,515,027 1,586,175
	9,541,303	3,101,202

Loans and advances with a contractual maturity of three months or less are included in cash and cash equivalents for the purposes of the statement of cash flows (Note 27).

9.	Loans and advances to customers	2012 US\$	2011 US\$
	Term loans and advances to customers	39,935,432	25,188,870
	Analysed as follows: Current Non-current	39,746,232 189,200	22,582,157 2,606,713
		39,935,432	25,188,870

Loans and advances to customers consist of participations in financing transactions, initiated by IIG Capital LLC, a related party (Note 28). These participations are subject to fixed interest rates ranging from 9.04% to 14.5% (2011: 9.75% to 14.5%), and the weighted average interest rate as at 31 December 2012 was 10.61% (2011: 12.11%).

Loans and advances to customers are primarily secured via an assignment of export receivables of the borrower and through a cross-collateral in the form of a floating charge over assets.

Loans and advances with a contractual maturity of three months or less are included in cash and cash equivalents for the purposes of the statement of cash flows (Note 27).

10. Property, plant and equi	pment
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				•	
Net book amount	24,836	40,350	36,375	2,475	104,036
At 31 December 2012 Cost Accumulated depreciation	48,785 (23,949)	85,763 (45,413)	70,859 (34,484)	34,307 (31,832)	239,714 (135,678)
Closing net book amount	24,836	40,350	36,375	2,475	104,036
Depreciation charge	(9,161)	(17,363)	(14,689)	(12,324)	(53,537)
Year ended 31 December 2012 Opening net book amount Additions	30,866 3,131	56,381 1,332	39,775 11,289	10,947 3,852	137,969 19,604
Net book amount	30,866	56,381	39,775	10,947	137,969
At 31 December 2011 Cost Accumulated depreciation	45,654 (14,788)	84,431 (28,050)	59,570 (19,795)	30,455 (19,508)	220,110 (82,141)
Closing net book amount	30,866	56,381	39,775	10,947	137,969
Year ended 31 December 2011 Opening net book amount Additions Depreciation charge	31,305 7,321 (7,760)	59,279 11,844 (14,742)	45,188 5,572 (10,985)	20,857 421 (10,331)	156,629 25,158 (43,818)
Net book amount	31,305	59,279	45,188	20,857	156,629
At 1 January 2011 Cost Accumulated depreciation	38,333 (7,028)	72,587 (13,308)	53,998 (8,810)	30,034 (9,177)	194,952 (38,323)
Property, plant and equipment	Leasehold improvements US\$	Furniture and fittings US\$	Computer hardware US\$	Office equipment US\$	Total US\$

11. Intangible assets		Computer software US\$
At 1 January 2011 Cost		192,826
Accumulated amortisation		(11,780)
Net book amount	_	181,046
Year ended 31 December 2011 Opening net book amount Amortisation charge	_	181,046 (38,565)
Closing net book amount		142,481
At 31 December 2011 Cost Accumulated amortisation	_	192,826 (50,345)
Net book amount	_	142,481
Year ended 31 December 2012 Opening net book amount Amortisation charge Closing net book amount	-	142,481 (38,565) 103,916
At 31 December 2012 Cost Accumulated amortisation Net book amount	-	192,826 (88,910) <b>103,916</b>
THE DOOR AMOUNT	-	
12. Accrued income and other assets		
	2012 US\$	2011 US\$
Accrued interest income Indirect taxation Prepayments	1,469,615 135,842 63,111	1,076,055 44,584 35,836
	1,668,568	1,156,475

## 13. Share capital

Authorised	2012 US\$	2011 US\$
99,999,999 Ordinary 'A' shares of US\$1 each 1 Ordinary 'B' Share of US\$1 each	99,999,999 1	99,999,999
	100,000,000	100,000,000
Issued and fully paid up 11,846,999 (2011: 11,501,999) Ordinary 'A' shares of US\$1 each 1 Ordinary 'B' Share of US\$1 each	11,846,999 1	11,501,999 1
	11,847,000	11,502,000

The Ordinary 'B' share, which is held by a director, does not carry any voting rights and is not entitled to receive dividends.

During 2012, by virtue of a resolution with an effective date of 31 July 2012, the Bank's shareholders approved an increase in the issued share capital from US\$10,502,000 to US\$11,847,000 through the allotment of 345,000 fully paid up Ordinary 'A' shares of US\$1 each.

### 14. Fair value reserve

The fair value reserve reflects the effects of the fair value measurement of financial instruments classified as available-for-sale, net of deferred taxes. Any gains or losses are not recognised in profit or loss until the asset has been sold or impaired.

### 15. Amounts owed to customers

	2012 US\$	2011 US\$
Term deposits Call accounts	40,827,875 2,885,134	16,210,994 1,418,269
	43,713,009	17,629,263
Analysed as follows: Current	23,483,062	12,437,642
Non-current	20,229,947	5,191,621
	43,713,009	17,629,263

Amounts owed to customers are classified as liabilities at amortised cost and are subject to fixed interest rates.

### 16. Amounts owed to Central Bank of Malta

	2012 US\$	2011 US\$
Term loans and advances	20,278,885	6,498,471
Analysed as follows: Current Non-current	10,965,130 9,313,755	3,969,126 2,529,345
	20,278,885	6,498,471

Term loans and advances are subject to variable interest rates and are secured by a pledge over the Bank's available-for-sale investment portfolio as disclosed in Note 6. These liabilities relate to the Bank's participation in the European Central Bank's open market operations.

### 17. Deferred taxation

Deferred taxes are calculated on temporary differences under the liability method and are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled based on tax rates (and tax laws) that have been enacted by the end of the reporting period. The principal tax rate used is 35% (2011: 35%).

The movement on the deferred tax account is as follows:

	US\$	2011 US\$
Year ended 31 December Recognised in profit or loss - Deferred taxes on temporary differences arising on depreciation	·	
of property, plant and equipment (2	,367)	11,122
Recognised in other comprehensive income - Deferred taxes on fair valuation of available-for-sale financial assets 278	,703	34,926
276	,336	46,048
The balance at 31 December represents:		
	2012 US\$	2011 US\$
	,629	34,926
Temporary differences arising on depreciation of property, plant and equipment 8	,755	11,122
322	,384	46,048

The recognised deferred tax liabilities are expected to be settled principally after more than twelve months.

# 18. Other liabilities

	2012 US\$	2011 US\$
Accrued interest expense Other payables and accrued expenses	473,775 243,273	246,075 188,098
	717,048	434,173

### 19. Commitments

# Operating lease commitments

The future minimum lease payments under non-cancellable operating leases where the Bank is a lessee are as follows:

	2012 US\$	2011 US\$
<ul><li>Not later than one year</li><li>Later than one year and not later than five years</li></ul>	209,914 168,245	324,112 373,469
	378,159	697,581

### Other commitments

At the end of the reporting period, the Bank has a commitment to further pledge US\$187,342 in favour of the Depositor Compensation Scheme, in addition to the funds already pledged by the Bank in favour of the Scheme as disclosed in Note 4.

# 20. Interest and similar income

	2012 US\$	2011 US\$
On financial assets classified as available-for-sale:		
- coupon interest	849,838	183,599
- net amortisation of premiums and discounts	(35,587)	(12,194)
On loans and advances to banks	105,033	32,844
On loans and advances to customers	3,500,007	1,964,506
	4,419,291	2,168,755

# 21. Interest and similar expenses

		0010	0011
		2012 US\$	2011 US\$
	On amounts owed to customers On amounts owed to Central Bank of Malta	1,356,345 120,568	387,277 45,750
		1,476,913	433,027
22.	Fee and commission income and expense		
	(a) Fee and commission income		
		2012 US\$	2011 US\$
	Early loan termination fees and other general fees	7,467	68,734
	(b) Fee and commission expense		
		2012 US\$	2011 US\$
	Loan arrangement fees to related party Other fees	420,309 27,365	84,156 28,467
		447,674	112,623
23.	Net trading gains		
		2012 US\$	2011 US\$
	Foreign exchange differences  Net fair value gains/(losses) on foreign exchange derivative contracts	(893,998)	862,037
		946,787	(837,315)
		52,789	24,722

# 24. Administrative expenses

	2012 US\$	2011 US\$
Staff costs		
- Directors' remuneration	440,052	425,390
- Other staff salaries	226,921	191,531
- Social security costs	14,359	10,512
Directors' fees	62,332	50,601
Depreciation of property, plant and equipment (Note 10)	53,537	43,818
Amortisation of intangible assets (Note 11)	38,565	38,565
Other administrative expenses	787,612	620,973
	1,623,378	1,381,390

Other administrative expenses mainly comprise maintenance expenditure, professional fees, marketing expenses and other services or expense items which are incurred in the course of the Bank's operations.

Average number of persons employed by the Bank throughout the financial year:

	2012	2011
- Managerial - Clerical	3 3	3 2
	6	5

# Auditor's remuneration

Fees charged by the auditor for services rendered during the financial year relate to the following:

	2012 US\$	2011 US\$
Annual statutory audit Other non-audit services	46,239 52,501	45,287 2,595
	98,740	47,882

	_	
25.	Tav	expense
ZU.	I a A	CYDCIIOC

	2012 US\$	2011 US\$
Current tax expense Deferred tax	339,944 (2,367)	127,258 11,122
	337,577	138,380

The tax on the Bank's profit before tax differs from the theoretical amount that would arise using the effective tax rate applicable to the Bank as follows:

	2012 US\$	2011 US\$
Profit before tax	931,582	335,171
Tax on profit at 35% Tax effect of:	326,054	117,310
Disallowable expenses Unrecognised temporary differences arising on property,	11,523	12,334
plant and equipment and intangible assets	-	8,736
	337,577	138,380

# 26. Dividends

	2012 US\$	2011 US\$
Dividends paid to equity holders	236,334	-
Dividends per ordinary share	0.02	-

# 27. Cash and cash equivalents

For the purposes of the statement of cash flows, cash and cash equivalents comprise the following balances with contractual maturity of not more than three months, which form an integral part of the Bank's cash management:

2012	2011
US\$	US\$
2,264	97,743
55,183	446,262
8,577,450	2,228,253
2,800,000	2,388,724
(2,885,134)	(1,418,269)
8,549,763	3,742,713
	2,264 55,183 8,577,450 2,800,000 (2,885,134)

### 28. Related party transactions

IIG Malta Ltd. is the Bank's immediate parent company (refer to Note 29). This immediate parent is wholly owned by IIG Malta Holdings N.V. and ultimately controlled by IIG Trade Opportunities Fund N.V. (refer to Note 29). All entities which are ultimately controlled by IIG Trade Opportunities Fund N.V. are considered related parties.

As part of its operations, the Bank enters into participation transactions initiated by related parties in the normal course of business. All transactions with related parties were carried out on commercial terms and at market rates in accordance with the Bank's policy. The Bank's expenditure for the year ended 31 December 2012, included amounts of US\$420,309 (2011: US\$84,156) payable to a related party, IIG Capital LLC, as loan arrangement fees.

Key management personnel compensation, consisting of directors' remuneration, has been disclosed in note 24.

## 29. Statutory information

IIG Bank (Malta) Ltd. is a limited liability company and is incorporated in Malta.

The immediate parent company of IIG Bank (Malta) Ltd. is IIG Malta Ltd., a company registered in Malta, that owns all the shares of IIG Bank (Malta) Ltd. with the exception of one share. Its registered address is Level 20, Portomaso Business Tower, Portomaso, St Julians. The immediate parent is exempt from the preparation of consolidated financial statements.

IIG Bank (Malta) Ltd. is ultimately owned by IIG Trade Opportunities Fund N.V., a fund registered in Curacao, the Kingdom of the Netherlands, with its registered office at ANT Management (Curacao) N.V., Kaya W.F.G. (Jombi) Mensing 36, Curacao. The Fund's Investor shares are listed on the Irish Stock Exchange. The Fund's Investment Manager is IIG LLC, a company registered in New York and licensed by the US Securities and Exchange Commission.

The financial statements of IIG Bank (Malta) Ltd. are included in the consolidated financial statements of IIG Trade Opportunities Fund N.V., which are prepared in accordance with the requirements of International Financial Reporting Standards.

Additional Regulatory Disclosures 31 December 2012

# 1. Risk management

### 1.1 Overview of risk disclosures

The Additional Regulatory Disclosures were prepared in accordance with the Pillar 3 quantitative and qualitative disclosure requirements as governed by Banking Rule BR/07, "Publication of Annual report and Audited Financial Statements of Credit Institutions authorised under the Banking Act 1994" issued by the Malta Financial Services Authority. This Banking Rule is based on the disclosure requirements of the EU Directive 2006/48/EC especially the disclosure requirements of Chapter 5 of the Directive (Articles 145 to 149 – Disclosures by credit institutions) and Annex XII (Technical criteria on disclosure). These disclosures will be published on an annual basis as part of the Annual Report of the Bank and seek to increase public disclosure relative to a Bank's capital structure and adequacy as well as its risk management policies and practices.

In line with the banking regulatory requirements, these Additional Regulatory Disclosures are not subject to an external audit, except to the extent that any disclosures are equivalent to those made in the Financial Statements which are prepared in accordance with the requirements of International Financial Reporting Standards (IFRS) as adopted by the EU. Through internal verification procedures the Bank ensures that these Additional Regulatory Disclosures are presented fairly.

## 1.2 Risk management framework

The Board of Directors is ultimately responsible for the establishment and oversight of the Bank's risk management framework through the development and monitoring of compliance with the Bank's risk management policies. The aim of the risk management framework is to support the Bank in achieving its goals and objectives and ensure that the risks are commensurate with the rewards.

An understanding of risk-taking and transparency in risk-taking are key elements in the Bank's business strategy and thus in its ambition to be a strong financial institution. The Bank's internal risk management processes support this objective.

The Bank's business involves taking on risks in a targeted manner and managing them professionally. The Bank aims to manage all major types of risk by applying methods that meet best practice. One of the main tasks of the Bank's executive management is to set the framework for this area of entity wide risk management. The core functions of the Bank's risk management processes are to identify all key risks for the Bank, measure these risks, manage the risk positions and determine capital allocations. The Bank reviews its risk management policies and systems to reflect changes in markets, products and best market practice.

The risk management framework of the Bank is based on local and international guidelines, such as the Basel II Accord and corresponding Directives of the European Union (Capital Requirements Directive), as well as contemporary international banking practices. The Bank implemented and adopted the Basel II (Pillar I) requirements, the Malta Financial Services Authority (MFSA) Banking Rules and accordingly the Capital Requirements Directive of the EU. The Bank has adopted the Standardised Approach with respect to the calculation of capital requirements in relation to credit and market risks and the Basic Indicator Approach with respect to operational risk.

# 1. Risk management - continued

### 1.2 Risk management framework - continued

The Audit Committee of the Bank assists the Board of Directors in fulfilling its governance, supervisory and monitoring responsibilities by reviewing:

- the Bank's financial statements and all related disclosures; and
- systems of internal controls established by Management together with the External audit process.

The Audit Committee is appointed to oversee the formulation of the Bank's overall risk management policy, to review risk measurement and monitoring mechanisms within the Bank and to monitor the effectiveness of the Bank's risk management practices. In the course of managing this framework the Audit Committee focuses on four key infrastructure components of effective risk management programmes with specific control activities:

- active Senior Management oversight;
- adequate detailed policies, procedures and discretionary limits;
- adequate risk-measurement, monitoring and management information systems;
- comprehensive automated and manual internal controls.

The Bank has an appropriate organisational structure for planning, executing, controlling and monitoring business operations in order to achieve the Bank's objectives. Authority to operate the Bank is delegated to the Chief Executive Officer within the limits set by the Board.

The Bank's internal control system is designed to manage rather than eliminate the risk of failure to achieve business objectives, and can provide only reasonable, and not absolute, assurance against material misstatement or loss. The Board is ultimately responsible for the Bank's system of internal control and for reviewing its effectiveness.

The Bank is committed to the highest standards of business conduct and seeks to maintain these standards across its operations. The Bank's policies and procedures are in place for the reporting and resolution of fraudulent activities.

### 1.3 Key risk components

As outlined previously, the Board decides on the general principles for managing and monitoring risks and the Board is responsible to determine the overall risk policies and limits for all material risk types.

The Board establishes the risk appetite of the Bank which is the maximum risk that the Bank is willing to assume to meet business targets. The risk appetite is set in a process based on a thorough analysis of its current risk profile. The Bank identifies a number of key risk components and for each, determines a target that represents the Bank's perception of the component in question. The Bank's risk appetite is a key tool to ensure coherence between the Bank's strategic considerations regarding risk-taking and day-to-day decisions.

# 1. Risk management - continued

## 1.3 Key risk components - continued

In terms of MFSA Banking Rule 02/2011/01, "an exposure" is the amount at risk arising from the Bank's assets and off-balance sheet items. Consistent with this, an exposure would include the amount at risk arising from the Bank's:

- (a) claims on a customer including actual and potential claims which would arise from the drawing down in full of undrawn advised facilities, which the Bank has committed itself to provide;
- (b) contingent liabilities arising in the normal course of business, and those contingent liabilities which would arise from the drawing down in full of undrawn advised facilities which the Bank has committed itself to provide; and
- (c) other on and off-balance sheet financial assets and commitments.

The Bank is exposed to a number of risks, which it manages at different levels.

The main categories of risk are:

- Credit risk: Credit risk stems from the loss of equity and profit as a result of the possible non-prompt repayment or non-payment of existing and contingent obligations by the Bank's counterparties. Therefore this represents the risk that the deterioration in the financial condition of a borrower will cause the asset value to decrease or be extinguished. Country risk and settlement risk are included in this category. Country risk refers to the risk of losses arising from economic or political changes that affect the country in which the asset is originated. Settlement risk refers to the risk of losses through failure of the counterparty to settle outstanding dues on the settlement date owing to bankruptcy or other causes.
- Market risk: Risk of losses arising from unfavourable changes in the level and volatility of interest rates, foreign exchange rates or investment prices.
- Liquidity risk: Liquidity risk may be divided into two sub-categories:
  - Market (product) liquidity risk: risk of losses arising from difficulty in accessing a product or market at the required time, price and volume.
  - o Funding liquidity risk: risk of losses arising from a timing mismatch between investing, placements and fund raising activities resulting in obligations missing the settlement date or satisfied at higher than normal rates.
- Operational risk: Risk of damage resulting from the lack of skilful management or good governance within the Bank and the inadequacy of proper control, which might involve internal operations, personnel, system or external occurrences that in turn affect the income and capital funds of financial institutions. The Bank has adopted an operational risk management framework and procedures, which provide for the identification, assessment, management, monitoring and reporting of the Bank's operational risks.

### 2. Credit risk

#### 2.1 Introduction to Credit risk

Credit risk is the risk of suffering financial loss, should any of the Bank's clients or market counterparties fail to fulfil their contractual obligations to the Bank. Credit exposures arise principally through the Bank's participation in trade financing transactions. The Bank's business activities during the financial period under review principally consisted of participations in financing transactions through a master participation agreement with the related parties IIG Trade Opportunities Fund N.V. and IIG TOF B.V.

Credit risk constitutes the Bank's largest risk in view of its lending activities and therefore the Bank is fully aware of the connotations of such risk and places great importance on its effective management. The Bank's portfolio of loans and advances to customers is monitored on an ongoing basis and the relevant management bodies, including the Board of Directors and the Executive Committee, are kept informed on an ongoing basis of developments in the credit portfolio, non-performing loans and other relevant information.

The granting of a credit facility is based on the Bank's insight into the customer's financial position, which is reviewed regularly to assess whether the basis for the granting of credit has changed. Furthermore, the customer must be able to demonstrate, in all probability, the ability to repay the debt.

In order to measure its principal risk exposures, the Bank compiles due diligence reports and in most circumstances refers to external reviews of the primary borrowers and their respective assignees of export receivables carried out by agencies such as Dun and Bradstreet or their equivalents.

In order to minimise the credit risk undertaken, counterparty credit limits may be defined, which consider a counterparty's creditworthiness, the value of collateral, which can reduce the overall credit risk exposure, as well as the type and the duration of the credit facility. In order to examine a counterparty's creditworthiness, country risk, quantitative and qualitative characteristics, as well as the industry sector in which the counterparty operates are considered. The Bank has set limits of authority and has segregation of duties in place so as to maintain impartiality and independence during the approval process and to control new and existing credit facilities. Credit review procedures are designed to identify at an early stage exposures which require more detailed monitoring and review.

#### 2. Credit risk - continued

### 2.1 Introduction to Credit risk - continued

The Bank's principal credit risk exposures relating to on-balance sheet financial assets analysed by IAS 39 categorisation, reflecting the maximum exposure to credit risk before collateral held or other credit enhancements, are as follows:

Financial assets at fair value through profit or loss:	2012 US\$	2011 US\$
Funds placed under correspondent bank overnight sweep facilities (invested in units in a money market fund)  Derivative financial instruments	55,183 605,895	446,262 13,916
Financial assets classified as available-for-sale: Debt securities	26,212,281	7,024,375
Loans and receivables: Balances with Central Bank of Malta Loans and advances to banks Loans and advances to customers Accrued interest income	269,710 9,541,303 39,935,432 1,469,615	240,407 3,101,202 25,188,870 1,076,055
	78,089,419	37,091,087

The exposures set out in the preceding table are based on carrying amounts as reported in the statement of financial position for on-balance sheet financial assets. The table represents a worst case scenario of credit risk exposure to the Bank at 31 December 2012 and 2011, without taking account of any collateral held or any other credit enhancements attached.

### 2.2 Credit risk management

Concentration risk arises as a result of the concentration of exposures within the same category, whether it is geographical locations, industry sector or counterparty type. These risks are managed through adherence to Board approved lending criteria.

The Bank is exposed to a significant concentration of credit risk with respect to its loans and advances to customers since a significant proportion of the total loans and advances amounting to US\$39,935,432 (2011: US\$25,188,870) are due from a limited number of customers. As at 31 December 2012, these loans and advances to customers amounting to US\$39,320,933 (2011: US\$23,099,470) were deemed to be large exposures for regulatory reporting purposes, prior to any eligible exemptions, in accordance with the requirements of the Banking Rule BR/02 "Large Exposures of Credit Institutions Authorised under the Banking Act 1994". As at 31 December 2012, no loans and advances to customers were deemed to be prohibited large exposures, prior to any eligible exemptions, in accordance with the requirements of the Banking Rule BR/02: Large Exposures of Credit Institutions authorised under the Banking Act 1994.

### Exposures analysed by location

The Bank monitors concentrations of credit risk by location. The geographical concentration of the Bank's financial assets as at the end of the reporting period is analysed in the following table. For the purposes of this table, the Bank has allocated exposures to regions based on the country of domicile of the counterparties or customers.

### 2. Credit risk - continued

### 2.2 Credit risk management - continued

Exposures analysed by location - continued

As at 04 December 2010	Latin America US\$	USA US\$	Malta US\$	Other EU countries US\$	Rest of world US\$	Total US\$
As at 31 December 2012 Balances with Central Bank of Malta	-	-	269,710	-	-	269,710
Financial assets designated at fair value through profit or loss	-	55,183	-	-	-	55,183
Financial assets classified as available-for-sale	_		26,212,281	-	-	26,212,281
Derivative financial instruments	-	-	402,564	203,331	-	605,895
Loans and advances to banks	-	-	5,170,143	4,370,136	1,024	9,541,303
Loans and advances to customers	37,135,432	-	-	2,800,000	-	39,935,432
Accrued income and other assets	1,220,757	-	228,525	20,333	-	1,469,615
	38,356,189	55,183	32,283,223	7,393,800	1,024	78,089,419
As at 31 December 2011						
Balances with Central Bank of Malta Financial assets designated at fair	-	•	240,407	-	-	240,407
value through profit or loss Financial assets classified as	-	446,262	-	-	-	446,262
available-for-sale	-	-	7,024,375	-	_	7,024,375
Derivative financial instruments	-	-	13,916	-	-	13,916
Loans and advances to banks	•	-	2,375,908	724,235	1,059	3,101,202
Loans and advances to customers	25,188,870	-	-	-	-	25,188,870
Accrued income and other assets	1,016,806	-	59,249	-	-	1,076,055
	26,205,676	446,262	9,713,855	724,235	1,059	37,091,087

### Exposures analysed by industry

The following is an analysis of the industry concentrations relating to loans and advances to corporate customers:

	2012 US\$	2011 US\$
Agriculture, forestry and fishing Manufacture/Processed commodity products Construction Transport	17,394,867 16,940,565 2,800,000 2,800,000	14,892,005 10,296,865 - -
	39,935,432	25,188,870

As outlined previously, the Bank monitors these exposures on an individual basis throughout the different stages of the cycle from approval upon origination to ongoing monitoring until maturity. The Bank focuses on the compilation, together with ongoing and event-driven updating, of due diligence analyses taking cognisance of actual account developments, repayment history, ability to meet commitments and collateral measurement. Loans and advances to customers are primarily secured via an assignment of export receivables of the borrower and through a cross-collateral in the form of a floating charge over assets.

#### 2. Credit risk - continued

## 2.2 Credit risk management - continued

## Asset quality

The Bank reviews all material credit exposures on a case by case and also on a collective basis in order to consider the likelihood that the Bank may be exposed to losses on loans and advances and with a view to taking early recovery action.

The Bank reviews and grades advances using the criteria laid down in the Banking Rule BR/09: Credit and Country Risk Provisioning by Credit Institutions Licensed under the Banking Act, 1994 (Chapter 371, Laws of Malta).

A financial asset is past due when a counterparty has failed to make a payment when contractually due. Past due but not impaired loans comprise loans and advances where contractual interest or principal payments are past due, but the Bank believes that impairment is not appropriate on the basis of the level of security available and/or the stage of collection of amounts owed to the Bank.

As at 31 December 2012, loans and advances to corporate customers, mainly based in Latin America, were deemed to be fully performing with the exception of assets amounting to US\$760,910 (2011: US\$1,427,030) which were past due but not impaired. These amounts were past due by less than a month and were settled shortly after the end of the reporting period. All the other financial assets as at 31 December 2012 and 2011 were fully performing. The Bank does not hold renegotiated financial assets as at the end of the reporting period. The assets' credit quality is sustained by the fact that loans and advances to customers are primarily secured via an assignment of export receivables of the borrower and through a cross-collateral in the form of a floating charge over assets.

As part of its treasury management activities the Bank invests in debt instruments issued by local government. These transactions are monitored through the practical use of exposure limits. All such investments are listed on the Malta Stock Exchange. The Bank acquires debt securities issued by counterparties having strong financial background. At the end of the reporting period, the Bank had no past due or impaired financial assets within this category. In the case of operational funds held with New York based correspondents, liquidity in excess of operational requirements is placed in an institutional money market fund, which seeks to invest mainly in US Government securities and repos for those securities. The fund is AAA rated by both Moody's and Standard & Poor's.

### Counterparty banks' risk

The Bank runs the risk of loss of funds due to the possible delay in the repayment of existing and future obligations by counterparty banks. Within its daily operations the Bank transacts with banks and other financial institutions which are pre-approved and subject to a limits framework. In the normal course of business, the Bank places deposits with high credit quality banks and financial institutions. By conducting these transactions the Bank is running the risk of losing funds due to the possible delays in the repayment to the Bank of the existing and future obligations of the counterparty banks. The positions are checked against the limits on a daily basis and in real time.

### Country risk

The Bank runs the risk of loss of funds due to the possible political, economic and other events in a particular country where funds have been placed or invested with several counterparties. Countries are assessed according to their size, economic data and prospects and their credit ratings from international rating agencies. Existing country credit risk exposures are monitored and reviewed periodically.

### 3. Market risk

Market risk for the Bank consists of the following elements:

- Interest rate risk, which is the risk of losses because of changes in interest rates; and
- Exchange rate risk, which is the risk of losses on the Bank's positions in foreign currency because of changes in exchange rates.

### 3.1 Interest rate risk

Cash flow interest rate risk is the risk that the future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Fair value interest rate risk is the risk that the value of a financial instrument will fluctuate because of changes in market interest rates.

	Floating rates	Fixed rates	Non-interest bearing	Total
	US\$	US\$	US\$	US\$
At 31 December 2012 Financial assets	205,902	69,160,632	6,647,375	76,013,909
Financial liabilities	(20,278,885)	(43,713,009)	-	(63,991,894)
Net exposure	(20,072,983)	25,447,623	6,647,375	12,022,015
At 31 December 2011 Financial assets	589,358	33,799,420	1,612,338	36,001,116
Financial liabilities	(6,498,471)	(17,629,263)	_	(24,127,734)
Net exposure	(5,909,113)	16,170,157	1,612,338	11,873,382

Financial instruments issued at fixed rates potentially expose the Bank to fair value interest rate risk. Loans and advances to customers, loans and advances to banks and amounts owed to customers are measured at amortised cost and are therefore not subject to fair value interest rate risk.

The Bank's instruments that are fair valued comprise the Bank's overnight investments in a money market fund which are fair valued through profit or loss and debt securities classified as available-for-sale. The risk of losses arising from fair value interest rate risk is managed by investing solely in debt securities issued by the Government of Malta, the fair value of which are not expected to fluctuate considerably, and accordingly exposure to fair value interest rate risk in this respect is not deemed to be significant.

As outlined above, the Bank was also exposed to cash flow interest rate risk principally in respect of certain denominated financial assets which were subject to floating interest rates. Financial assets and liabilities issued at variable rates expose the Bank to cash flow interest rate risk.

Taking cognisance of the nature of the Bank's financial assets and liabilities as described above, under the requirements of IFRS 7, a sensitivity analysis in respect of interest rate changes is required solely in relation to the Bank's floating rate assets.

### 3. Market risk - continued

### 3.1 Interest rate risk - continued

At the end of the reporting period, if interest rates had increased by 1% (assuming a parallel shift of 100 basis points in yields) with all other variables held constant, in particular foreign currency rates, the post-tax result for the year would decrease by US\$200,730.

The following table summarises the Bank's exposures to interest rate risk. It includes the entity's financial instruments at carrying amounts, categorised by re-pricing dates, taking cognisance of the instruments' interest rate terms. For the entity's interest bearing assets and liabilities that are subject to fixed interest rates, the re-pricing periods are generally equivalent to the remaining period to maturity.

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		Within three	Within one			
	Within	months but	year but		Non	
	one	over one	over three	More than	interest	Total
	month US\$	month US\$	months US\$	one year US\$	bearing US\$	US\$
As at 31 December 2012	ΟΟΦ	ΟΟΨ	ΟΟΨ	σσφ	004	σσφ
Financial assets	8,787,509	6,143,643	28,033,901	26,401481	6,647,375	76,013,909
Financial liabilities	(8,481,109)	(10,422,562)	(15,544,521)	(29,543,702)	-	(63,991,894)
Interest rate gap	306,400	(4,278,919)	12,489,380	(3,142,221)		
Cumulative gap	306,400	(3,972,519)	8,516,861	5,374,640		
As at 31 December 2011						
Financial assets	4,842,469	7,060,161	12,855,060	9,631,088	1,612,338	36,001,116
Financial liabilities	<b>7</b> ,916,740	1,632,119	9,419,681	5,159,193	-	24,127,733
Interest rate gap	(3,0 <b>7</b> 4,271)	5,428,042	3,435,379	4,471,895		
Cumulative gap	(3,074,2 <b>7</b> 1)	2,353,771	5,789,150	10,261,045		

# 3.2 Currency risk

The Bank takes on exposure to the effects of fluctuations in the prevailing foreign currency exchange rates on its financial position and cash flows. Foreign exchange risk is the risk to earnings and value caused by a change in foreign exchange rates. Foreign exchange risk arises when financial assets or liabilities are denominated in currencies which are different from the Bank's functional currency.

The Bank manages this risk actively by ensuring that its foreign currency denominated liabilities are matched with corresponding assets in the same currency as much as is practicable.

### 3. Market risk - continued

## 3.2 Currency risk - continued

During 2011, the Bank financed its loans and advances to customers denominated in US dollars primarily through equity injections. During 2012, the Bank funded its growth through the acceptance of deposits predominantly denominated in euro and the UK Pound (GBP), and through the credit operations (Refinancing Operations) of the Central Bank of Malta within the Eurosystem's credit operations framework.

The remaining open foreign exchange exposures, consisting of deposits from customers denominated in a foreign currency, are hedged by forward foreign exchange contracts or currency swaps that were entered into to hedge the related exposure. The terms of the derivative transactions would be consistent with the terms of the hedged items or transactions.

The following table summarises the Bank's exposure to foreign currency exchange rate risk at 31 December. Included in the table are the entity's financial instruments which are subject to foreign exchange risk at carrying amounts, categorised by currency.

A	US\$	GBP US\$	Euro US\$	Total US\$
As at 31 December 2012 Financial assets	41,341,103	19,117	36,123,314	77,483,524
Financial liabilities	1,830,486	8,462,385	54,416,071	64,708,942
Net on balance sheet position	39,510,617	(8,443,268)	(18,292,757)	
Off-balance sheet net notional position		8,475,538	18,301,198	
Net currency exposure		32,270	8,441	
As at 31 December 2011				
Financial assets	26,900,696	5,401	10,171,074	37,077,171
Financial liabilities	1,179,587	4,147,784	19,234,536	24,561,907
Net on balance sheet position	25,721,109	(4,142,383)	(9,063,462)	
Off-balance sheet net notional position		4,133,798	9,173,693	
Net currency exposure	8	(8,585)	110,231	

In view of the Bank's policy for managing currency risk and its foreign currency exposures as at the end of the reporting period, the Board does not deem necessary a sensitivity analysis disclosing how profit or loss and equity would have been affected by changes in foreign exchange rates that were reasonably possible at end of the reporting period.

## 4. Liquidity risk

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Liquidity risk is defined as the risk of losses due to:

- the Bank's funding costs increasing disproportionately;
- lack of funding prevents the Bank from establishing new business; and
- lack of funding will ultimately prevent the Bank from meeting its obligations.

Liquidity risk may result from an inability to sell a financial asset quickly at close to its fair value The objective of the Bank's liquidity and funding management is to ensure that all foreseeable funding commitments and deposit withdrawals can be met when due.

The Bank manages this risk, by maintaining a strong base of shareholders' capital. The Bank manages assets with liquidity in mind, and monitors future cash flows and liquidity on a regular basis. Net liquid assets consist of short term bank placements and overnight money market investments in units within a AAA rated money market fund.

The Bank's liquidity management process, which is the responsibility of the ALCO function within the Executive Committee, includes:

- day to day funding, managed by monitoring future cash flows to ensure that requirements can be met. This includes replenishment of funds as they mature. The Bank maintains an active presence in money markets to enable this to happen; and
- placing an amount of its asset base as short term funds with other banks and financial institutions.

# Analysis by residual maturity

The following table discloses financial assets and liabilities at the end of the reporting period by remaining period to maturity.

	Within one month US\$	Within three months but over one month US\$	Within one year but over three months US\$	More than one year US\$	No maturity US\$	Total US\$
As at 31 December 2012						
Financial assets	15,517,674	6,415,438	29,608,789	26,323,650	332,821	78,198,372
Financial liabilities	(8,585,849)	(10,732,877	)(15,824,525	5)(29,616,430)	-	(64,759,681)
Maturity gap	6,931,825	(4,317,439)	13,784,264	(3,292,780)		
Cumulative gap	6,931,825	2,614,386	16,398,650	13,105,870		

# 4. Liquidity risk - continued

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As at 31 December 2011	Within one month US\$	Within three months but over one month US\$	Within one year but over three months US\$	More than one year US\$	No maturity US\$	Total US\$
Financial assets	6,563,212	7,451,113	13,120,849	9,854,778	181,555	37,171,507
Financial liabilities	(1,607,851)	(5,967,946)	(10,147,791)	(7,694,126)	•	(25,417,714)
Maturity gap	4,955,361	1,483,167	2,973,058	2,160,652		
Cumulative gap	4,955,361	6,438,528	9,411,586	11,572,238		

The following table analyses the Bank's principal financial liabilities into relevant maturity groupings based on the remaining period at the end of the reporting period to the contractual maturity date. The amounts disclosed in the tables are the contractual undiscounted cash flows which the Bank will monitor through its liquidity management process.

Financial liabilities	Within one month US\$	Within three months but over one month US\$	Within one year but over three months US\$	More than one year US\$	Total US\$	Carrying Amount US\$
As at 31 December 2012	8,739,057	10,977,557	16,837,383	31,623,304	68,177,301	64,708,942
As at 31 December 2011	1,867,270	5,735,748	9,553,470	9,036,890	26,193,378	24,561,907

### 5. Operational risk

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Operational risk is the risk of direct or indirect losses arising from a variety of causes associated with the Bank's processes such as:

- deficient or erroneous internal procedures
- human or system errors
- external events, including legal events
- internal and external fraud
- employment practices and workplace safety
- clients, products and business practices
- damage to physical assets
- business disruption and system failures
- execution, delivery and process management

Operational risks are non-financial risks and are often associated with specific and one-off events, such as failure to observe business or working procedures, defects or breakdowns of the technical infrastructure, criminal acts, fire and storm damage or litigation.

Operational risk management relies on a framework of policies overseen by the Risk Management function.

The Bank's objective is to manage operational risk so as to balance the avoidance of financial losses and damage to the Bank's reputation with overall cost effectiveness and to avoid control procedures that restrict initiative and creativity while maintaining risk taking within a tolerable limit.

The primary responsibility for the development and implementation of controls to address operational risk is assigned to senior management. Operational risks are measured by both quantitative and qualitative methods consisting of both ex-post and ex-ante consideration of events and risks, coupled with an early warning system.

The Bank currently uses the Basic Indicator Approach to assess the operational risk capital requirements and accordingly allocates 15% of average gross income for a three year period in accordance with Basel II guidelines. The operational risk regulatory capital requirement as at December 2012 amounted to US\$295,335 (2011: US\$244,051).

## 6. Capital management

As a licensed credit institution the Bank must comply with the capital adequacy requirements under the relevant banking laws and regulations. Local regulatory requirements with respect to capital adequacy are based on the EU capital requirements directives. Accordingly, the Bank's capital management process is based on the established local regulatory requirements which are modelled on the requisites of the European Union Directive on Capital Requirements ('CRD'). The CRD consists of three pillars: Pillar I contains a set of rules for a mathematical calculation of the regulatory capital requirement; Pillar II describes the supervisory review process and contains requirements for the internal calculation of the capital requirement; whilst Pillar III deals with market discipline and sets forth disclosure requirements for risk and capital management.

The prudent and effective management of capital levels remains one of the Bank's key objectives and priorities, particularly by reference to risk appetite as well as business development. The Bank must ensure at all times that it has sufficient capital to comply with the applicable regulatory capital requirements. Capital management is primarily carried out through the Bank's capital planning process which determines the optimal amount and mix of capital that should be maintained by the Bank, subject to regulatory limits.

#### Own funds

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The level of Own funds represents the Bank's available capital and reserves for the purposes of assessing capital adequacy from a regulatory perspective. The capital adequacy ratio is a measure of the long-term financial strength of a bank, usually expressed as a ratio of its own funds or capital to the measure of the Bank's assets. The Bank has processes to ensure that the minimum regulatory requirements in relation to own funds are met at all times. During the financial period ended 31 December 2012, the Bank has complied with all the externally imposed capital requirements to which it was subject.

The following table shows the components of the Bank's own funds which forms the basis of the calculation of the Bank's capital adequacy ratio:

	2012 US\$	2011 US\$
Share capital Retained earnings Less:	11,847,000 654,799	11,502,000 297,128
Intangible assets Other deductions	(103,916) (306,333)	(142,481) (109,783)
Total original own funds	12,091,550	11,546,864
Additional own funds: Fair value reserve	582,456	64,864
Total own funds	12,674,006	11,611,728

Other deductions relate to the commitment to pledge US\$306,333 (2011: US\$109,783) in favour of the Depositor Compensation Scheme as at 31 December 2012, which is excluded from the Own Funds calculation in accordance with the requirements of Banking Rule BR/03, "Own Funds of Credit Institutions Authorised under the Banking Act, 1994".

The Bank's issued share capital as at 31 December is analysed as follows:

	2012 US\$	2011 US\$
11,846,999 (2011: 11,501,999) Ordinary 'A' shares of US\$1 each 1 Ordinary 'B' Share of US\$1 each	11,846,999 1	11,501,999 1
	11,847,000	11,502,000

The Ordinary 'B' share does not carry any voting rights and is not entitled to receive dividends.

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The Bank's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The impact of the level of capital on shareholders' return is also recognised and the Bank recognises the need to maintain a balance between the higher returns that might be possible with greater gearing and the advantages and security afforded by a sound capital position.

The allocation of capital between specific operations and activities is to a large extent, driven by optimisation of the return achieved on the capital allocated. The amount of capital allocated to each operation or activity is based primarily upon the regulatory capital, but in some cases the regulatory requirements do not reflect differing risk profiles, subject to the overall level of capital to support a particular operation or activity not falling below the minimum required for regulatory purposes. The process of allocating capital to specific operations and activities is undertaken independently of those responsible for the operation.

Although maximisation of the return on risk-adjusted capital is the principal basis used in determining how capital is allocated within the Bank to particular operations or activities, it is not the sole basis used for decision making. Account is also taken of synergies with other operations and activities, the availability of management and other resources, and the fit of the activity with the Bank's long-term strategic objectives. The Bank's policies in respect of capital management and allocation are reviewed regularly by the Board of Directors.

The minimum capital requirements are calculated for the credit, market and operational risks. During the year, the Bank utilised the Standardised Approach for credit risk and the Basic Indicator Approach for operational risk in order to calculate the Pillar 1 minimum capital requirements. For credit risk, under the standardised approach, risk weights are determined according to credit ratings provided by internationally recognised credit agencies such as Fitch or their equivalents and by using the applicable regulatory risk weights for unrated exposures. The Basic Indicator Approach requires that the Bank allocates capital for operational risk by taking 15% of the average gross income.

The capital ratio is calculated using the definition of regulatory capital and risk-weighted assets. In terms of the current MFSA Banking Rule BR/04 "Capital requirement of Credit Institutions authorised under the Banking Act 1994", the minimum level of the Capital Requirements Ratio stands at 8 per cent. The Capital Requirements Ratio expresses own funds as a proportion of risk weighted assets and off-balance sheet items, together with notional risk weighted assets in respect of Operational Risk and Market Risk. Total risk-weighted assets are determined by multiplying the capital requirements for market risk and operational risk by 12.5 (i.e. the reciprocal of the minimum capital ratio of 8 per cent) and adding the resulting figures to the sum of risk-weighted assets for credit risk.

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The table below analyses the Bank's capital requirements and the capital adequacy ratio computation as at 31 December 2012.

	Notional amount US\$	Risk weighted assets US\$
As at 31 December 2012  Balances with Central Bank of Malta Financial assets designated at fair value through profit or loss Financial assets classified as available-for-sale Loans and advances to banks Loans and advances to customers Derivative financial instruments Other assets	269,710 55,183 26,212,281 9,541,303 39,935,432 605,895 1,878,784	11,037 - 3,932,587 54,025,497 605,895 1,073,998
	78,498,588	59,649,014
Foreign exchange risk (Capital requirement) Operational risk (Capital requirement)		26,088 3,691,180
Total risk weighted assets		62,366,282
Own funds		12,674,006
Capital requirements ratio		20%
As at 31 December 2011 Cash and balances with Central Bank of Malta Financial assets designated at fair value through profit or loss Financial assets classified as available-for-sale Loans and advances to banks Loans and advances to customers Derivative financial instruments Other assets	240,407 446,262 7,024,375 3,101,202 25,188,870 13,916 1,439,980	1,809,462 36,738,605 13,916 1,436,925
Credit risk	37,455,012	40,088,162
Foreign exchange risk (Capital requirement) Operational risk (Capital requirement)		49,543 3,050,642
Total risk weighted assets		43,188,347
Own funds		11,611,728
Capital requirements ratio		27%

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Internal Capital Adequacy Assessment Process (ICAAP)

The Bank considers the Internal Capital Adequacy Assessment Process (ICAAP) embedded in Pillar II as a tool that ensures a proper measurement of material risks and capital and allows better capital management and an improvement in risk management. Therefore it facilitates a better alignment between material risks and regulatory capital in order to have better capital deployment and improvements in the risk management and mitigation techniques adopted by the Bank. The ICAAP as required by the MFSA Banking Rule 12 is performed on an annual basis.

Therefore ICAAP is a process that the Bank utilises to ensure that

- there is adequate identification, measurement, aggregation and monitoring of the Bank's risks;
- adequate internal capital is held by the institution in relation to its risk profile; and
- the Bank uses sound risk management systems and there is the intention to develop them further.

The Board and senior management takes overall responsibility for the conceptual design and technical details of the ICAAP document. Apart from the responsibility for the conceptual design, the Board discusses, approves, endorses and delivers the yearly ICAAP submission.

The ICAAP is a revolving management tool which starts with defining risk strategy, identifying, quantifying and aggregating risks, determining risk-bearing ability, allocating capital, establishing limits and leads to ongoing risk monitoring. The individual elements of the tool are performed with varying regularity. All the activities described in the circuit are examined at least once a year to ensure that they are up to date, adequate and also adjusted to current underlying conditions when necessary.

The process involves a quantitative assessment of individual types of risk and an assessment of the existing methods and systems for monitoring and managing risk (qualitative assessment). The risk assessment concept is used as a scoring procedure, thus providing a comprehensive overview of the risk profile of the Bank.

The basis for the quantitative implementation of the ICAAP is the risk bearing capacity calculation which demonstrates that adequate capital is in place at all times to provide sufficient cover for risks that have been entered into and which also ensures such cover is available for the future. The Bank's ICAAP is based upon a "Pillar 1 Plus" approach whereby the Pillar 1 capital requirement for credit and operational requirements is supplemented by the capital allocation for other material risks not fully addressed within Pillar 1. The risks considered for ICAAP include concentration, liquidity, reputational and strategic risks, interest rate risk in the banking book, and risks arising from the macroeconomic environment.

The Bank's ICAAP contains three year projections as well as the capital plan, and the Board monitors that there are adequate capital resources to support the corporate goals contained within the plan and the associated risks.

The Bank covers the Pillar 2 capital requirements through stress testing processes to forecast the Bank's projected capital requirements and resources in a range of stress scenarios. This enables the Bank to guarantee that it can meet its minimum regulatory capital requirements in a stressed environment.

### Basel III and CRD IV

In 2012, the European Commission adopted a legislative package to strengthen the regulation of the banking sector, namely CRD IV. The proposal replaces the current Capital Requirements Directives (2006/48 and 2006/49) with a Directive and a Regulation and constitutes another major step towards creating a sounder and safer financial system. These developments include proposals for the introduction of tougher capital and liquidity standards.

In this respect the Bank is currently assessing the impact of the key measures emanating from Basel III and CRD IV with respect to both capital and liquidity management.

### 7. Remuneration policy

In terms of the Bank's Memorandum and Articles of Association, the Board of Directors performs the functions of the Remuneration Committee. Notwithstanding this, in terms of the Executive Committee Charter, the latter may make recommendations to the Board on staff remuneration.

None of the directors, in their capacity as directors of the Bank, are entitled to profit sharing, share options, pension benefits or any other remuneration from the Bank. The Bank has two directors that are employees of the Bank. These two directors are part of the Bank's senior management and receive an annual bonus payable based on an assessment of one's overall performance during the previous financial year.

The Board of Directors considers that the packages offered to senior management ensure that the Bank attracts and retains management staff that is capable of fulfilling its duties and obligations. Furthermore, it is the Bank's policy to engage its senior management staff on the basis of indefinite contracts of employment after a period of probation, rather than on fixed term contracts. Accordingly, the applicable notice periods, after probation, are those provided for in the relevant legislation.

Share options and profit sharing do not feature in the Bank's procedures and the individual contracts of employment of senior management do not contain provisions for termination payments and/or other payments linked to early termination other than as determined by the Law. Currently no pension benefits are payable by the Bank.

Senior management staff, consisting of three officials, are eligible for annual salary increases but such increases are not directly performance related. An annual bonus is payable based on an assessment of one's overall performance during the previous financial year.

Total directors' fees attributable for the financial year ended 31 December 2012 amounted to US\$62,332.

Total emoluments received by senior management during the period under review are as detailed below:

Fixed Remuneration	Variable Remuneration		
US\$531,389	US\$49,735		